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# **INNOVATION WITH IMPACT**

Industry-Education Partnerships in Massachusetts



Office of Community Education
Massachusetts Department of Education
• May, 1988 •

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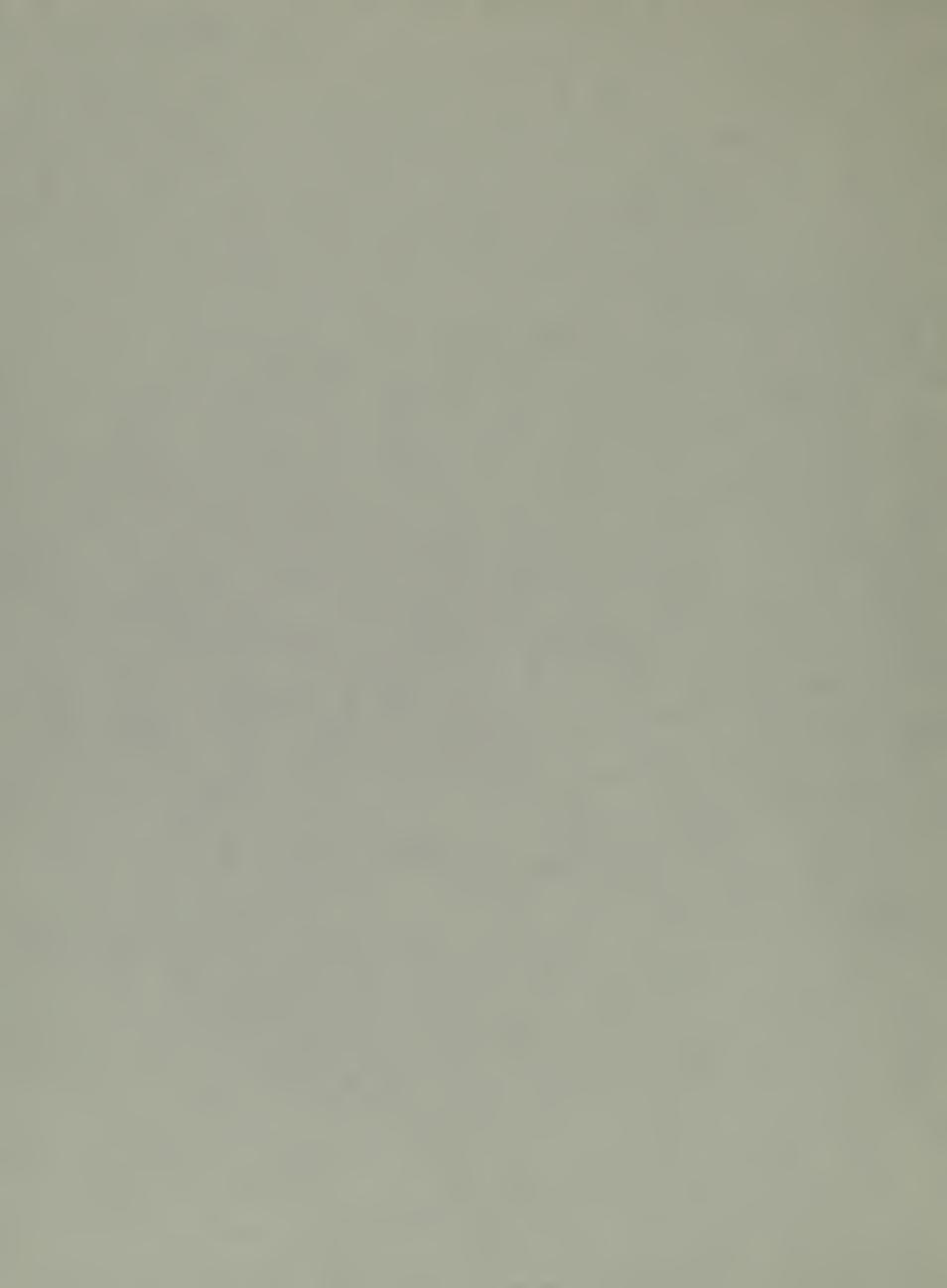
# INNOVATION WITH IMPACT Industry-Education Partnerships in Massachusetts

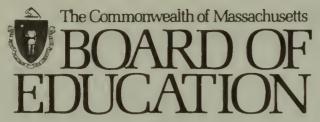
Developed and Produced by
Susan Freedman, Director
Barbara Aschheim, Community Education Specialist

Office of Community Education

Massachusetts Department of Education

May, 1988





1385 Hancock Street, Quincy. Mass. 02169

May 2, 1988

Congratulations on behalf of the Massachusetts Board of Education to all of the partnerships that have participated in the Board of Education's Industry-Education Partnership Recognition Program. We applaud the excellent work you are doing to enhance educational opportunities and learning in Massachusetts.

The Board of Education is very appreciative of the innovative and collaborative ways in which you are addressing dropout prevention, at risk and special needs students, and adult literacy as well as the basic skill development and enrichment needs of students. The programs you have developed and the strategies you are using provide many valuable models for other cities and towns to consider.

We wish you continuing success as you build bridges between schools and the community to address issues vital to education and the workplace.

Sincerely,

ames Crain, Chairman

Massachusetts Board of Education

The Board of Education expresses its appreciation to the members of the Extended Committee for Industry-Education Partnerships for their role in developing and implementing the Industry-Education Partnership Recognition Program.

#### **EXTENDED COMMITTEE FOR INDUSTRY-EDUCATION PARTNERSHIPS**

Robert Buzzell, Professor Harvard Business School

Joan Duff, Manager Community Relations Honeywell Bull

Michelle Flaherty, President Metrowest Chamber of Commerce

David Flynn, Superintendent Marlboro Public Schools

Howard Greis, President Kinefac Corporation

Bruce Hainsworth Former Assistant to the Chairman Foxboro Company Maureen Johnson, Director Resource Center for Business Salem State College

Al Kountze, District Manager Public Relations New England Telephone

John Rennie, President Pacer Systems, Inc.

S. Paul Reville, Executive Vice-President Alliance for Education

Palmer Swanson Director, Public Affairs Polaroid

Helaine Sweet, Supervisor Springfield School Volunteers

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#### INTRODUCTION

"The involvement of the business community is essential to the education of our young people. Business people provide insights and resources that will take our young people into the 21st century. Working together, we can ensure the preparation of capable, responsible, and productive citizens."

Harold Raynolds, Jr. Massachusetts Commissioner of Education

Industry-Education Partnerships are making a difference in schools and communities in Massachusetts. Through collaboration and cooperation, partnerships are helping to strengthen schools, upgrade the workforce, and address the social and economic issues that will impact our future strength as a nation.

Partnership has been an effective and rewarding practice for educators in Massachusetts. Students are benefiting from opportunities to learn state-of-the-art skills, explore career options in realistic world-of-work settings, and engage in enrichment projects that stimulate their intellect and creativity. Teachers and school administrators are expanding their skills, updating their teaching practices, and renewing their enthusiasm for their profession.

Business and community representatives are increasing their understanding of the challenges that are presented to schools in the 1980s and the role they can play in helping to address these challenges. These community partners are contributing to students' education as tutors, mentors, employers, career consultants, and role models. They also are serving as "teachers of teachers" and sharing their management and planning expertise with teachers and school administrators. Businesses are finding that through their involvement with schools they are helping to ensure that students have the skills, self esteem, motivation, and knowledge that will serve them as citizens and employees. Businesses also report that partnerships enable them to demonstrate their commitment to youth, offer their employees the opportunities for personal satisfaction and renewal that come from working with students and school staff, and participate in ensuring that their schools are effective and vital assets in their communities.

The Massachusetts Department of Education has actively been promoting the practices and programs of effective partnerships for the last decade. In 1979, the Board of Education adopted the Community Education Policy Paper, which states that "community education offers a new role for public schools in which the schools and local citizens are active partners, providing learning and service opportunities through cooperation with other organizations, associations and/or individuals." This policy emphasizes the importance of "local need and local initiative" and encourages the involvement of all institutions, such as "colleges, businesses, labor, public agencies, and cultural and arts organizations in the identification, analysis, and solution of community needs and problems."

In implementing this Policy Paper, the Board of Education established the Community Education Advisory Council, which includes among its subcommittees the Extended Committee for Industry-Education Partnerships. This Extended Committee, composed of 6 educators and 6 business representatives, in collaboration with the Steering Committee for Industry-Education Partnerships which is composed of state level educational and business associations,\* has been involved in promoting school-business partnerships for the past six years. In cosponsorship, these committees and the Department have presented statewide and regional workshops, conferences, and small group meetings. They also have provided technical assistance and consultation to educators and business people interested in developing or expanding school-business partnerships.

Recognizing the growth in partnership development that has occurred in this state in recent years, these Committees have designed the INDUSTRY-EDUCATION PARTNERSHIP RECOGNITION PROGRAM to increase awareness of the range of excellent and beneficial partnerships in the state and to encourage the growth and development of additional partnerships. This book commemorates the many excellent industry-education partnerships in Massachusetts that participated in the Recognition Program. Over 100 partnerships submitted applications to the Judging Committee, which was composed of members of the Board of Education, the Extended Committee, and the participating organizations. After the difficult process of evaluating the creative and effective partnerships that were nominated, the Judging Committee selected 6 partnerships as Exemplary and 14 as Outstanding. All of the partnerships that were nominated for this program are described in this booklet in order to provide ideas and inspiration to others and to share insights on the strategies that contribute to effective partnerships. These partnerships represent important programs that are enriching the learning experiences and growth of students while making a contribution to the partnering institutions. We are grateful to all of

these programs for sharing with us the interesting and valuable work they are doing and encourage them to continue and expand their collaborations.

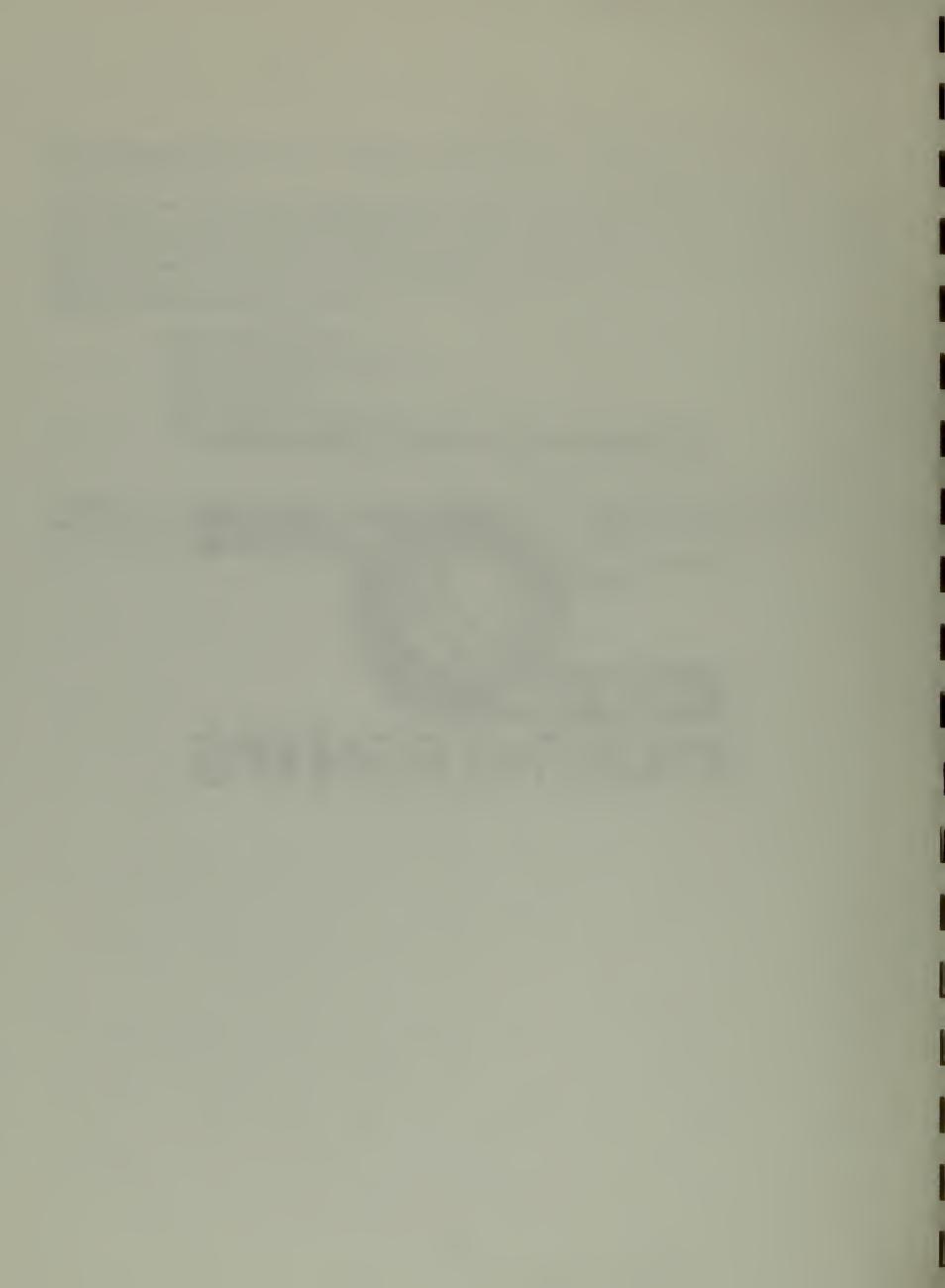
The Exemplary and Outstanding programs listed in this book have been honored at an Awards Dinner on May 2, 1988. In addition, the Exemplary programs are highlighted in a video slide program that was premiered at the Awards Dinner. This video presentation provides detailed information on these programs and explains the benefits and impact of partnerships. Copies of this video are available for showing to school, community, business, civic, or other groups interested in expanding their awareness of industry-education partnerships. For more information on partnerships, the Recognition Program, or the video package, please contact:

Susan Freedman, Director
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Massachusetts Department of Education
1385 Hancock Street
Quincy, Massachusetts 02169
Telephone: (617) 770-7502

<sup>\*</sup>Massachusetts Department of Education, Associated Industries of Massachusetts, Massachusetts Business Roundtable, Smaller Business Association of New England, Massachusetts Association of School Committees, Massachusetts Association of School Superintendents, Massachusetts Board of Regents, Governor's Office for Educational Affairs

# **EXEMPLARY PARTNERSHIPS**







#### **PARTICIPANTS**

Area businesses and organizations Thirty school systems

#### TARGET POPULATION

Educators and students in Worcester and surrounding communities

# **PARTNERSHIP OVERVIEW**

The Alliance, which is a privately supported, independent, and non-profit organization, has brought under one umbrella organization several school-business collaborations and added new programming in response to regional needs. The professional staff of the Alliance includes an executive director, program developers and directors, librarians, and an administrative assistant. The Alliance is overseen by a Board of Directors and a Board of Corporators and also receives direction from seven advisory boards that have been established in connection with specific programs.

The Alliance has a budget of approximately \$250,000 which is delivered to area schools in the form of technical assistance. These funds are raised through corporate, foundation, and individual contributions as well as contracts and fees for services. Thirty area school systems pay dues to the Alliance and several area universities, human service organizations, and private and parochial schools participate in its programs.

#### CONTACT

Paul Reville, Executive Vice President Alliance for Education 90 Madison Street Worcester, MA 01608 (617) 754-9425

The Planning Committee of the Board of Directors of the Alliance is composed of business and school members. Each year the Committee assesses current programs and plans the following year's programs. The Committee considers and responds to recommendations from its advisory boards and reports to the Board on its decisions.

The Alliance operates the following programs:

#### SCHOOL-BUSINESS PARTNERSHIP PROGRAM

The Alliance provides administrative support and program development assistance to school-business partners in the Worcester area. Eight middle and high schools in Worcester work regularly with 12 companies and have programmatic interaction with 150 additional companies. In the greater Worcester area, 15 schools are paired with 15 businesses in a variety of partnership programs. In addition, thousands of students in Worcester and surrounding towns participate in Alliance programs, many of which involve career awareness activities.

#### • MINI-GRANTS FOR WORCESTER AND WORCESTER-AREA TEACHERS

The Alliance operates two mini-grant programs, one for Worcester and one for Worcester-area teachers. In the past five years, these programs have distributed more than \$50,000 to over 186 projects involving more than 300 teachers. These grants recognize and reward excellent teachers and provide support for curricular innovation.

#### • PRINCIPALS' CENTER

In its third year, the Principals' Center provides professional development opportunities and management training to 170 school principals from throughout the county who are members.

#### AUDIO-VISUAL LIBRARY

The Alliance supports and maintains a library of films, video cassettes, and computer software that covers subjects such as science education, management training, driver training, and numerous other academic and professional subjects. In any year, approximately 8000 units are circulated to Alliance schools for use in classrooms and inservice training.

#### • PARTNERSHIP NEWSLETTER

The Alliance publishes *Partnership*, a quarterly newsletter that covers significant developments on the local, regional, and national scene in education and in school-business partnerships.

#### • SPEAKERS BUREAU

The Alliance maintains a computerized catalog of business and professional speakers who are willing to visit schools and speak with students.

- SCHOOL-COMMUNITY COMMUNICATIONS PROJECT Alliance staff are available to assist school personnel with public relations programs for their schools or systems. This assistance takes the form of consultations and small grants.
- EDUCATIONAL LEADERSHIP FORUMS

  The Alliance hosts a series of forums for business, community, and school leaders on educational and economic issues.
- WORCESTER REGIONAL SCIENCE AND ENGINEERING FAIR This Fair enhances science and math education by award-
- SCHOOL COMMITTEE EFFECTIVENESS PROGRAM
  Area school committee members participate in special
  workshops that focus on their decision making processes
  and their long range planning.

ing prizes to students for outstanding science projects.



#### CONTACT

Jacqueline Smith, Partnership Coordinator New England Telephone 185 Franklin Street Room 1602 Boston, MA 02107 (617) 743-5296

#### **PARTICIPANTS**

Dorchester High School (DHS)
New England Telephone (NET)
U. Mass/Boston Partnership Coordinator
Career Specialist, Boston Private Industry Council

#### TARGET POPULATION

Dorchester High School students

#### PARTNERSHIP OVERVIEW

The Dorchester High School/New England Telephone partnership began in 1969 and was the model for the Trilateral Council, which was established in 1974 as a result of court-mandated school desegregation. In the past 19 years, the partnership has evolved into a comprehensive effort to address changing needs at Dorchester High School.

The partnership is overseen by a NET-employed Dorchester High School Partnership Coordinator who devotes more than 50% of her time to school-related issues. This Coordinator works closely with the school's Development Office and the University of Mass/Boston Coordinator who oversees the school's relationship with the university in the implementation of partnership goals and plans.

At the beginning of each academic year, members of the partnership's Key Team, composed of the NET and the U. Mass Partnership Coordinators, the Dorchester High School Development Officer, and a career specialist from

the Private Industry Council, engage in a planning process that coordinates efforts to establish major goals and objectives for the next nine months. This lengthy process solicits input from each department head, selected teachers, and school administrators. Goals, which are selected in conformance with Superintendent Wilson's Boston Plan for Excellence, focus on meeting student, administrative, and curriculum needs. Key Team members meet at the school on a weekly basis to coordinate and plan activities for the upcoming week and monitor progress toward ongoing goals. The Partnership, which is varied in its approach and activities, includes the following components:

- NET employees volunteer at DHS in various capacities including as mentors, tutors, curriculum consultants, guest speakers, and special course instructors. In addition, employees provide consultation in their area of expertise, such as evaluating the school's computer needs and developing electronic equipment to facilitate inter- and intra-school math competitions.
- NET employees are trained to present CHOICES, a life skills seminar for high school freshmen that focuses on motivating students to stay in school.
- NET hosted 25 school administrators and faculty members overnight at its corporate learning center in order to present "Investing in Excellence," a self-awareness experience that helps individuals grow and develop their

potential. This experience prepared school staff to instruct students in an adapted program, "Keys to Excellence," which NET provided for DHS.

- NET's Minority Management Association, an independent employee group, sponsors several programs for DHS students. Members have developed a "buddy" system with students and provide tutoring during the school year. The Association also provides a scholarship annually to a minority student who has exhibited academic excellence.
- NET underwrites incentive and achievement awards, certificates, and gifts to students for academic, citizenship, and attendance accomplishments. NET has also produced a video that is used by NET and DHS for public relations and recruitment. NET donations also support several academic enrichment programs for the school: Junior Achievement, Urban Scholars at U. Mass/Boston, Reading is Fundamental, and MASSPEP.
- NET hires students for summer positions. To be accepted into this 10 week program, students must maintain above average grades and attendance. These students are paired with management employees who serve as mentors. Students who have worked at NET in previous summers serve as "ambassadors" to help recruit peers into the program for the following summer.



# **PARTICIPANTS**

Honeywell Bull LABB Vocational Training Program

# TARGET POPULATION

Developmentally disabled young adults ages 16-22

# **PARTNERSHIP OVERVIEW**

The Honeywell Bull/LABB partnership has provided developmentally disabled students with a continuous worksite since 1979. The partnership enables students to work in an environment that incorporates and reinforces LABB's life and work skill goals for them.

THE LABB Program is a comprehensive educational and vocational training program for students between 16-22. LABB, which is an acronym for the four communities (Lexington, Arlington, Burlington, and Bedford) that provide the majority of referrals to the program, operates on the premise that regardless of existing handicapping conditions, developmentally disabled young people have a rightful place in the world of work and can be productive and useful citizens.

In 1979, LABB sought out a major corporation to provide a worksite for the growing needs of the program. Honeywell Bull's Brighton Manufacturing Facility was approached and, following the presentation of a proposal, a limited worksite experience for three students was initiated. This program has grown from its experimental stages to its

#### CONTACT

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Honeywell Bull
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Lawrence, MA 01843
(617) 687-5149

Robert Renna, Director LABB Program House A, Lexington High School 251 Waltham Street Lexington, MA 02173 (617) 862-7500 X147 or 270

present average of 20 students who work daily at Honeywell Bull's Lawrence Facility. These students are paid for their work according to their productivity.

This partnership has resulted from a close working relationship among Honeywell Bull management and engineers and LABB directors and trainers. LABB personnel indicated it was a priority for them to have worksites that were integrated into the mainstream of the Honeywell Bull workplace. Retarded students were not to be segregated. This integration involved a multi-faceted approach that has been instrumental in the effectiveness of the program.

- Educating the workforce. Formal information sessions were held with Honeywell Bull employees to explain the program, describe the types of handicaps that would be represented among the students with whom they would be working, and answer any questions they may have regarding this change in their work situation.
- Establishing the work environment. In order to help students adjust to the "culture shock" of an open, as opposed to sheltered, worksite, LABB assigned trainers who accompanied students to the worksite and provided supervision, training and support. These trainers also maintained open communication between the company and LABB and assisted in educating management and workers in unfamiliar areas of dealing with the handicapped.

- Providing for job adaptation. Some students' physical and cognitive limitations required modifications in the equipment used or processes undertaken. Honeywell Bull engineers worked with trainers to compensate for handicaps by modifying equipment and procedures in ways that accommodated the students without sacrificing performance and productivity.
- Ensuring flexibility. The initial students selected for the program were top students with a high probability of success. As the program has become more established, provisions have been made to accommodate the needs of a broader range of students. Students are able to move back to the school in the event difficulties are encountered and, when ready, return to the worksite. Also, some difficult new jobs are learned more quickly at the school site where the activity is less hectic and the student/supervisor ratio is lower. The ability to move back and forth between the school and the worksite provides a pretraining vehicle and a safety valve for students.

The Honeywell Bull/LABB collaboration has become an integral part of Honeywell Bull's manufacturing operations. Management has insulated the program from business cycle fluctuations and has hired graduating students into the permanent workforce. LABB and Honeywell Bull have also collaborated on an annual Battlegreen Run roadrace which raises funds for LABB and helps to increase community understanding of the abilities and aspirations of disabled young adults. In connection with the roadrace, Honeywell Bull has developed public relations and informational materials on the race results and on LABB and has cosponsored with LABB a community reception for students, parents, and runners.



# **PARTICIPANTS**

Keefe Technical School Toyota USA Mass. Bay Community College

#### TARGET POPULATION

High school graduates who wish to pursue a career as automotive technicians

Keefe Tech students who wish early admission to the program

#### PARTNERSHIP OVERVIEW

This partnership provides state-of-the-art automotive technical training in a modern, fully equipped facility and equips students to earn an Associate's Degree in Automotive Technology. Through the collaboration of Keefe Technical School, Mass. Bay Community College, and Toyota USA, students have been motivated to complete successfully a high school program and to enter a community college program with the equivalent of one semester of credits already accumulated.

Following months of negotiation and planning, this threeway collaboration was inaugurated in 1987. An Advisory Committee, comprised of area dealership and training representatives, has played an active role in the planning and continues to meet frequently to review curriculum, methodology, and placement results. Each partner has made substantial contributions to this collaboration:

#### CONTACT

Paul Bento, Superintendent and Director Joseph P. Keefe Technical School 750 Winter Street Framingham, MA 01701 (617) 879-5400 X250

- Keefe Tech, in preparation for the program, refurbished a shop facility into an automotive training center and enabled an Automotive Instructor to receive five months of Toyota technical training.
- Toyota dedicated extensive resources and technical expertise to the partnership. The training curriculum used in the program is based on Toyota's own program and internships for all participants are available at Toyota dealerships. In addition, Toyota donated six new vehicles, automotive components, teaching aids, and diagnostic equipment. Consultation and teacher training are ongoing.
- Mass. Bay Community College has assumed the responsibility for recruiting students for the program and for underwriting the instructional costs. The college leases the Keefe/Toyota facility, the expense of which is recovered through tuition, supervises internships, and provides a complete academic curriculum to complement the technical instruction.

This partnership has creatively addressed the issue of funding by developing a program that involves the appropriation of no local school district monies. All of the expenses of the program are covered by the participants or through tuitions. In addition, Toyota has instituted several innovative incentives:

- If Keefe maintains a level of equipment and space dedication to this program, the company will provide funds for facility enhancement and student scholarships.
- Student achievement can result in donations of tool kits to students and tracking aids for the school.
- Instructor certification in Toyota training modules can result in trips to new product shows in California.

The effectiveness of this program can be judged by the range of impact it has had:

• Mass. Bay had a three-fold increase in applications for this program from its first to second semester and has found that students' attendance has been excellent.

- Keefe Tech has found that its teachers, seeing the success of the program, have adopted a similar curriculum in other of its high school programs. Toyota has supported teachers' efforts with materials and assistance.
- Students, observing the sophisticated nature of automotive education, have been impressed with the value of further study beyond high school. Toyota, recognizing the important impact this program will have on its shortage of skilled technicians, will replicate it in the 49 other states, using this program as a model. Schools in other states are presently competing to be able to host the program.



#### CONTACT

Richard Clark, Project Director MESTEP School of Education University of Massachusetts Amherst, MA 01003 (413) 545-1574

#### **PARTICIPANTS**

University of Massachusetts School of Education President's Office

Network of school systems including Acton, Concord, Framingham, Lawrence, Wayland and others

Twelve corporations, led by:

Digital Equipment Corporation Massachusetts High Tech Council Boston Private Industry Council

#### TARGET POPULATION

Recent college majors with strong academic majors in math, English, or a science

#### **PARTNERSHIP OVERVIEW**

MESTEP, a fifteen month collaborative M.ED./certification program of the University of Massachusetts, a network of public schools, and 12 Massachusetts corporations, was developed in 1982 as a response to the shortage of highly qualified recent math and science majors who choose to enter teaching. In its first five years, 82% of all teachers who have completed the MESTEP program have stayed in education, as compared with 15% of all newly certified teachers in Massachusetts.

#### Program Design

MESTEP is composed of two internships and two summer programs in which students undertake the following activity:

- Internships. During the academic year, students participate in one internship each semester. One internship takes place in a full-time paid teaching position in which the student takes on the responsibilities of a regular teacher. The second internship is undertaken in an educational setting within a Massachusetts corporation. Students generally work in training components of corporations and have been instrumental in, for example, teaching Lotus 1-2-3 to new employees at Digital, developing the listening skills of managers at New England Telephone, and refining textbooks at Houghton-Mifflin.
- Summer Semesters. Students participate in two intensive summer programs that precede and follow the internship year. The first summer involves students in one month of coursework at the University of Massachusetts. The program for the second month moves to Acton, where students teach in the morning and extensively plan and develop strategies with experienced teachers in the afternoon. Following the internships, students spend the second summer concentrating on coursework.
- Teaching Commitment. MESTEP asks graduates to commit to teaching for at least three years following completion of the program. During this time, corporate partners attempt to offer summer employment to students in companies with which they did their internship. Approximately 40% of the students select to exercise this summer option.

# Organizational Design

MESTEP receives ongoing support and direction from the MESTEP Planning Board, which is composed of public school, university, and corporate members. Task forces of the board advise and assist on recruitment and placement of students, placement of graduates, fund raising, and enhancing career opportunities for graduates. Participating corporations sponsor recruitment receptions for prospective students, provide access to computers and in-house courses and training sessions, and support the Planning Board and MESTEP staff with technical assistance in all aspects of the program.

School participation is orchestrated through a nucleus of "founding partners" who are superintendents on the Planning Board. These superintendents interview candidates and hire interns. They also host meetings of their colleagues each winter to describe MESTEP, determine needs for math, science, and English teachers, and advise the Project Director on candidates. The school component of the program also enables 50 experienced teachers to enhance their own teaching skills by working in the summer as mentors, support teachers, supervisors, and coordinators with the MESTEP teachers.



#### CONTACT

Helaine Sweet, Supervisor Maria DeAngelis, Coordinator Corporate Action Program Springfield School Volunteers, Inc. 195 State Street Springfield, MA 01103 (413) 787-7017

# **PARTICIPANTS**

Springfield Public Schools
Springfield School Volunteers
Area businesses, colleges, and organizations

#### TARGET POPULATION

Students in grades K-12 in 40 Springfield Public Schools

#### **PARTNERSHIP OVERVIEW**

The Corporate Action Program of Springfield School Volunteers works to complement the educational needs and experiences of the schools by identifying and securing selected resources from the business community. These resources are used to target major educational issues such as raising school attendance, improving basic skills, dropout prevention, and increasing parental involvement in their children's education.

Springfield School Volunteers (SSV) provides a management system that integrates community resources and programs into the Springfield Public Schools. With its expertise in curriculum design, SSV matches these resources with the needs of the schools and is able to upgrade the curriculum, enhance school climate, and support the goals of teachers. In addition to the Corporate Action Program, SSV oversees parent, college and community volunteers in the schools, mentors for the gifted and talented, and DOVES (Dedicated Older Volunteers in Educational Services).

SSV is overseen by a Board of Directors that provides a mission statement for each SSV program and develops yearly goals and objectives. The Board is also actively involved in fund raising activities. The SSV Advisory Council serves as a liaison between volunteers and the professional staff, assisting with the recruitment of volunteers and the implementation of programs and recognition events.

The Corporate Action Program, created in 1978, coordinates the resources and personnel of the 188 participating businesses, colleges, and organizations. Individual goals and evaluation plans are established with each business that is involved, enabling a broad range of businesses to contribute to the schools in ways that are appropriate to their individual resources.

The following partnerships indicate some of the programs coordinated through the Corporate Action Program. Program that are described in this book are referred to by page number.

- Bay State Gas Company "States of Matter" Physical Science Program (See page 62)
- Business Week in the Schools

  Fifth and six grade classes are visited by local business people who stress the role that business and professional people play in the life and economy of the area.
- Digital/DeBerry Living Math Lab (See page 55)

- Employee Release Program

  Volunteers from the community tutor, serve as mentors, and provide role models to students in schools. Companies are requested to allow employees to come to the schools once per week for 1 ½ hours, with ½ hour allowed for travel time.
- Friendly Readers Program

  Friendly Ice Cream Corporation and WGGB-Channel 40 sponsor a reading incentive program for students in grades K-4. Students earn ice cream certificates after reading 5 books and discussing them with a volunteer. Books are donated in the students' name to the school library upon completion of 12 books.
- Greater Springfield Teacher-Business Program (See page 56)
- Intergenerational Learning Program (See page 19)
- Kids Count With the Big Y Family Math Program (See page 57)
- Mass. Mutual/Bridge Academy (See page 23)
- Mass. Mutual Minority Academic Achievement Recognition Program (See page 57)
- Mass. Mutual/Springfield Public School Partnership (See page 58)
- Monsanto Teaching Seminars (See page 58)

- New England Telephone/Duggan Junior High School Attendance Incentive Program
   New England Telephone underwrites an incentive program that provides stuffed animals, school banners, and T-shirts for students. Individuals with perfect attendance the last two marking periods are invited to bring two adults to a dinner in their honor. Students with perfect
- Northeast Utilities Career Motivation Program (See page 59)

attendance for the year are given Savings Bonds.

- SIS Adopt A Student/Mentor Program (See page 60)
- Springfield Read Aloud (See page 27)
- Springfield Spelling Bee (See page 61)
- Student Leadership Institute (See page 60)
- Students Look At the Past (See page 61)
- Union News/Create an Ad (See page 63)

# **OUTSTANDING PARTNERSHIPS**





# **BANK OF BOSTON PARTNERSHIP PROGRAM**

#### **CONTACT**

Carol Clingan, Manager Community Public Relations Bank of Boston P.O. Box 1987 Boston, MA 02110 (617) 434-8351

#### **PARTICIPANTS**

Hyde Park High School J. W. McCormack Middle School Josiah Quincy Elementary School Bank of Boston

# TARGET POPULATION

Students at the Hyde Park, McCormack, and Quincy schools

#### **PARTNERSHIP OVERVIEW**

Building on the strength of its 15 year relationship with Hyde Park High School, the Bank of Boston has also developed partnerships with the McCormack Middle School and the Quincy Elementary School. These partnerships have addressed specific needs at the individual schools and have resulted in the following programs:

Hyde Park High School. This program emphasizes employment and training opportunities: bank employees serve as mentors to students; the bank hires students for full-time summer jobs and seniors during the school year in a Jobs Collaborative Program; each year graduating seniors are hired into permanent positions and have the opportunity to take a course at Roxbury Community College. Students also participate in a week-long "Get a Job Workshop" sponsored by the Bank and in a four session "Business Communication Workshop."

McCormack Middle School. Bank volunteers have assisted in the school's computer lab for five years, leading to the formalization of the partnership in 1987. A planning team of bank and school staff and students are mapping further areas of collaboration which are expected to include academic awards for students, cultural field trips, tutoring, and career education programs.

Quincy Elementary School. Focusing on the diverse cultural community of this school, the Bank underwrote annual cultural events, one of which has included a push-

cart, "The Real Quincy Market." This pushcart, which started as an art project, has become a student-run store that teaches a real-life math and economics curriculum. A local bank manager helps students with their records, bookkeeping, and account transactions.

# BOSTON PRIVATE INDUSTRY COUNCIL PARTNERSHIP OFFICE

#### CONTACT

Josephine Corro, Partnership Manager Boston Private Industry Council 185 Devonshire Street Boston, MA 02110 (617) 423-3755

#### **PARTICIPANTS**

Seventeen high schools in the Boston Public School system Twenty-four businesses Twenty-one colleges and universities

# TARGET POPULATION

Students in the Boston Public Schools

Boston Private Industry Council (PIC)

#### **PARTNERSHIP OVERVIEW**

The Partnership Office works on two levels:

- To facilitate support of the Boston business community for the Boston Public Schools.
- To provide technical assistance to Boston school and business partners as they implement their partnership goals.

The Boston PIC Office provides technical assistance and support to individuals in corporations who have been given responsibility for coordinating these business' partnerships with Boston high schools. A Partnership Manager from the PIC conducts monthly meetings on topics of relevance to partnerships, provides workshops to improve partnership planning efforts, and produces a monthly newsletter highlighting replicable partnerships in and outside of Boston. The Partnership Manager meets frequently with partnership coordinators to promote documentation of the individual partnerships' accomplishments, review progress in meeting goals, and suggest strategies for addressing specific issues. The Partnership Office also sponsors networking events which provide an opportunity for the education and business communities to meet and explore issues related to the needs of public education and

The Boston PIC has a Board of Directors comprised of the CEO's of major Boston companies, presidents of Boston universities and colleges, directors of major social and community service agencies, and the Superintendent of the

Boston Public Schools. This Board advises the PIC, helps to coordinate the activities of the partnerships, and provides leadership for major improvement efforts through fund raising activities. In addition to supporting individual school-business partnerships, the Boston PIC Office is involved with the following programs:

- Summer Jobs Program
- Summer Enrichment Program
- Compact Ventures, a dropout prevention program that provides academic, social, and other services to at-risk students
- Boston Plan for Excellence in the Schools, which includes:
  - School Initiatives Grants, an endowment from the Bank of Boston that rewards the initiative and creativity of individual teachers and schools
  - Teacher Fellowship Program, a donation by the Bank of New England for advanced training opportunities for teachers
  - HEART, an endowment from John Hancock Financial Services for grants in academics, recreation, and teaching in middle schools
  - ACCESS, financial aid counseling and "last dollar" scholarships to Boston High School students

Through collaboration with area universities, businesses, and the Mayor's office, the following programs have been developed:

- STEP, remedial academic experiences and paid work study jobs during the summer for 8th and 9th grade students.
- Leadership Academy, instruction and training for new and veteran administrators in the Boston schools.

#### INTERGENERATIONAL LEARNING PROGRAM

#### CONTACT

Judes Ziemba, Director of Resident Development Genesis Health Ventures, Inc. 61 Cooper Street Agawam, MA 01001 (413) 786-8000

Sally Wittenberg, Coordinator, DOVES Program Springfield School Volunteers 195 State Street Springfield, MA 01103 (413) 787-7015

#### **PARTICIPANTS**

Springfield Public Schools
Springfield School Volunteers
Genesis Health Ventures, Inc.
Heritage Hall Health Care and Retirement Home
Kendall Commons-Hampden House

#### TARGET POPULATION

Springfield public school students
Residents in nursing and retirement homes

#### **PARTNERSHIP OVERVIEW**

Intergenerational Learning Programs have been developed to encourage young and old to learn from each other and to break down barriers among the generations by helping them to know and care for each other.

In the first year of this three year old collaboration, junior high students visited the Heritage Hall Nursing Home weekly for four weeks for an "Intergenerational History Exchange Program" in which students and residents discussed differing lifestyles and values, the changing roles of women, and past presidents.

In the following year, the program was expanded to include residents of the Kendall Commons-Hampden House Retirement Home, with whom two projects were developed. Students invited residents to come to the school for a class on the Great Depression. In a separate program, the Intergenerational Computer Class, 5th and 6th graders served as one-on-one teachers assisting Kendall Commons residents with the intricacies of using the computer.

In 1987-88, this partnership has been expanded to include an Intergenerational Latchkey Program in which fifth graders go to Kendall Commons after school four days a week.

# JOHN HANCOCK/ENGLISH HIGH SCHOOL PARTNERSHIP

#### CONTACT

Marjorie Dolan, Partnership Coordinator John Hancock Mutual Life Insurance Company P.O. Box #111 T-50 Boston, MA 02117 (617) 421-6000

#### **PARTICIPANTS**

English High School John Hancock Mutual Life Insurance Company

#### TARGET POPULATION

English High School students, faculty, and staff John Hancock employees

#### **PARTNERSHIP OVERVIEW**

This partnership, which dates back to 1974, works to facilitate students' informed career choices by providing them with a broad awareness of employment and educational opportunities. John Hancock and English High School staff have developed several programs to meet this goal:

- Career Beginnings Mentor Program. Middle managers at JH and others from area hospitals and universities are paired with English High School seniors with whom they meet monthly to work on the formulation and implementation of a plan for post-secondary education or job placement. Mentors and their students also participate in academic and cultural enrichment programs and in seminars on financial aid for college.
- Tutoring Program. Hancock employees travel to English High School twice a week, on a bus provided by the company, to tutor students. Tutors and mentors meet quarterly to discuss these programs and suggest improvements.
- Jobs Collaborative Internship Program. Students are assigned as interns to various departments within the company and also meet monthly to discuss topics related to career awareness.
- Scholastic Aptitude Test Preparation Seminar. Volunteers from the company work one-on-one with college-bound juniors and seniors to coach them on test taking skills in math and English.

- Computer Explorers Club. Hancock computer specialists conduct weekly seminars at the high school that include lectures and lessons on computer applications. In addition, students are invited to visit Hancock's computer facilities.
- Professional Development. Faculty and administrators attend training courses offered through John Hancock employee education programs. Company personnel have provided consultation to the school in its administrative procedures and technology.
- Employment Workshops. These seminars provide students with information on job hunting strategies, resume preparation, and interviewing techniques.

# LINKS — LINKING NEIGHBORHOOD KIDS WITH SENIOR CITIZENS

#### CONTACT

Dennis Mercurio, Career Education Specialist Gibbs Junior High School 30 Tufts Street Arlington, MA 02174 (617) 646-1000 X3305

#### **PARTICIPANTS**

Gibbs Junior High School Ottoson Junior High School Arlington Council on Aging

#### TARGET POPULATION

Junior high school students Senior citizens of Arlington

#### **PARTNERSHIP OVERVIEW**

The Arlington Council on Aging and the town's junior high schools have developed a mutually beneficial program that enables senior citizens to employ reliable young people in their neighborhoods to do household and yard chores. Coordinated between the Council on Aging and a school administrator, the program has the following components:

- The Council on Aging publicizes the program and solicits senior citizens who are shut-in, frail, or disabled and in need of services.
- The school coordinator visits each client, evaluates the appropriateness of the site, explains the program's operation and procedures, and assigns students upon approval by their parents.

- Community volunteers assist the coordinator in visiting clients and conduct follow-up evaluations of the students' performance.
- To participate in the program, students fill out an application which includes a letter of recommendation and an interview. They are responsible for making initial telephone contact with their client before their first visit and for arranging their work times. Students also arrange fees and hours with their clients.
- Students assist in keeping student and client records on a data base in the schools' computers.
- Through this contact with the senior citizen population, the schools have developed winter projects for shut-ins, begun pen pal programs, and are planning intergenerational music and theater programs.

# **MACHINIST PARTNERSHIP PROGRAM**

#### CONTACT

Anne Joyner, Director, Organizational Development North Central Massachusetts Chamber of Commerce P.O. Box 7330, 344 Main Street Fitchburg, MA 01420 (617) 343-6487

#### **PARTICIPANTS**

Bay State Skills Corporation; Fitchburg Division of Employment Security; General Electric Company-Fitchburg; Industrial Services Program, Local IUE #286; Leominster High Trade School; Montachusett Private Industry Council; Montachusett Regional Voc/Tech School; Mount Wachusett Community College; North Central Mass. Chamber of Commerce

#### TARGET POPULATION

Individuals interested in becoming entry-level machinists

#### **PARTNERSHIP OVERVIEW**

The goal of the Machinist Partnership was to identify, train, and place individuals in machining occupations at G.E.'s Fitchburg Turbine Plant. In response to a need of G.E. in 1987 to train and hire 100 machinists in a 75 day period in a tight labor market, it called together representatives of local business, education, and employment institutions to discuss a training and employment plan. It was decided to seek a grant from Bay State Skills Corporation and the local Private Industry Council. An advisory board, headed by the Dean of Continuing Education of Mount Wachusett Community College, coordinated the submission of the grant and the agreements with the participating institutions. Within the required 75 days, the program was accomplished because of the cooperation of the partners which included:

- Educational partners agreed to share their best resources.
- The community college agreed to train the trainers using sophisticated teaching techniques and expert faculty.
- Trade schools offered their large machine shops and classroom space.
- The partners shared curriculum outlines and collaborated to examine and adapt teaching methods.

As a result of this project, the Fitchburg area is the beneficiary of the following:

- Curricula have been enhanced at the trade schools and the community college.
- Formal linkages have been established between the college and the trade schools.G.E. and the schools are discussing arrangements for student practicums.
- Machine repairs have been made through G.E.'s expert mechanics and trade schools have been able to upgrade their machine shops through G.E. donations.
- The college has developed and tested an Instructor Teaching Module for use in teaching trades people to be teachers in formal classrooms.
- The college has entered into discussions with G.E. regarding a Management Training Program.
- The PIC, the Division of Employment Security, and the Chamber of Commerce have increased their visibility in the business community.

# MASSACHUSETTS MUTUAL LIFE INSURANCE CO./BRIDGE ACADEMY

#### CONTACT

Jeffrey Anne Ligenza, Associate Director Community Affairs Massachusetts Mutual Life Insurance Company 1295 State Street Springfield, MA 01111 (413) 788-8411 X5786

#### **PARTICIPANTS**

Bridge Academy (An alternative school within the Springfield Public Schools; grades 7-12) Massachusetts Mutual Life Insurance Company

#### TARGET POPULATION

Bridge Academy students, which include:

- senior high school students in danger of dropping out
- pregnant adolescents
- junior high school students who have been targeted as potential dropouts
- students in a bilingual program

#### **PARTNERSHIP OVERVIEW**

The Mass Mutual (MM) partnership with Bridge Academy (BA) has three major goals:

- To improve attendance, grades, and self-esteem among the at-risk population
- To enhance the existing school curriculum by providing business resources that motivate students to finish high school and accept responsibility for their future
- To provide a climate in which school staff can more effectively direct their efforts

Mass Mutual and Bridge Academy staff have developed a range of programs that are targeted toward these goals:

• A teachers' workshop, adapted from "Investing in Excellence," was custom designed by MM staff to raise teachers' self-esteem and pride. Faculty drew on this workshop to develop strategies for helping students improve their academic and personal success.

- MM employees are recruited through the Springfield School Volunteers to enrich and supplement the BA curriculum. Guest speakers have spoken to students on the law and on interviewing skills.
- MM offers field trips, job shadowing opportunities, employment workshops, printing services for the year-book, public relations expertise, and other forms of support to students and school staff.
- As part of its motivational goal, MM provides incentives for attendance, academic progress, volunteerism within the school, and other positive behavior.
- MM has underwritten projects that contribute to school climate such as landscaping for the building, a school sign, a graduation reception, and a luncheon for BA staff and employees.

# THE OXFORD/DIGITAL CONNECTION

#### CONTACT

Francis Driscoll, Superintendent Oxford Public Schools 5 Sigourney Street Oxford, MA 01540 (617) 987-0246

#### **PARTICIPANTS**

Oxford Public Schools French River Teacher Center Digital Equipment Corporation

#### TARGET POPULATION

Students, teachers, parents, and others in the Oxford Public Schools and 25 surrounding communities

#### PARTNERSHIP OVERVIEW

The Oxford/Digital Connection represents a commitment to make available programs that promote computer literacy, competency, and excellence as well as career awareness and pre-employment skill training among students and adults. The Connection has led to the development of several programs, the following of which are ongoing:

- Project COFFEE. This project is a regional dropout prevention program for at-risk secondary school students from 18 school districts. These students participate in a curriculum that includes basic skills, occupational education, group and individual counseling, pre-employment education, daily living skills, experiential learning, and computer assisted instruction.
- Computer Bus. The Computer Bus is a mobile computer laboratory which provides training and equipment to schools and agencies that service the disadvantaged in Massachusetts and New Hampshire. Two instructors on the bus provide customized training programs for schools and agencies, including word processing, data base management, use of spreadsheets, introduction to telecommunications, data entry operation, and use of the computer to improve writing skills.

- Project 50/50. This regional summer camp serves predominantly minority and disadvantaged students from 10 communities in central Massachusetts. The curriculum, developed in collaboration with Digital employees, Oxford school administrators, state Department of Education personnel, and French River Teacher Center staff, includes computer-related and career awareness and preparation courses. Teachers who participate in the program receive 80 hours of high technology program instruction prior to the start of the camp.
- High Performers Academy. This 18 week training program provides basic skills, occupational education, counseling, and job placement services for pregnant and parenting teens who have left school. This program, housed at Burncoat High School in Worcester, provides transportation and on-site day care facilities for the participants.

# SCHOOL-TO-WORK TRANSITION PROGRAM

#### CONTACT

Leila Disburg, Coordinator Old Rochester Regional High School 135 Marion Road Mattapoisett, MA 02739 (617) 758-2311

#### **PARTICIPANTS**

Old Rochester Regional High School Wareham High School Area businesses and public agencies New Bedford Office for Job Partnerships

# TARGET POPULATION

Potential school dropouts

#### PARTNERSHIP OVERVIEW

This program provides students with educational experiences that combine a structured in-school academic program with a daily worksite experience based on students' interests and abilities. The program, which intervenes with students before they drop out of school, includes several components:

• Students participate in work internships that include weekly site visit conferences, monthly written evaluations, instruction and school work for students on a daily basis, and counseling and support as students make the transition to the workplace.

- Monthly career awareness seminars focus on developing self awareness, job awareness, and interpersonal skills. Students also receive individual career counseling and support services during their work internships. Through the New Bedford Career Development Center, students are given aptitude and interest assessments which help them to identify areas of career interest.
- Ninety-five percent of the students complete this program, which is measured by their being placed in a paying job or a training program or by their completing their individual program objectives.

# SMARTS (SOUTHEASTERN MASSACHUSETTS ARTS COLLABORATIVE)

#### CONTACT

Don Brigham, Supervisor, Visual Arts Attleboro High School Attleboro, MA 02703 (617) 222-5150

#### **PARTICIPANTS**

Thirteen public school systems
Great Woods Educational Forum
Bridgewater State College
Office of Gifted and Talented,
Massachusetts Department of Education

# TARGET POPULATION

Public secondary school students who are identifiably talented in dance, drama, music, and visual arts

#### PARTNERSHIP OVERVIEW

SMARTS has been formed to recognize, encourage, inform, and train especially talented and well-motivated students through an arts curricula that is implemented as an integral part of the regular secondary school program. A planning team composed of the Director of the Great Woods Arts Center and Educational Forum, 13 superintendents of schools and their arts personnel, a team of educators from Bridgewater State College, and staff from the Office of Gifted and Talented of the Department of Education have developed a program for talented students that includes the following components:

- A summer program. This program, which is held on the Wheaton College campus, includes dance, drama, music, and visual arts for students in grades 7-11 who attend public schools in the 13 participating districts. This intensive program, which has been run during the summers of 1986 and 1987, was held in collaboration with other arts organizations (the Boston Conservatory, the Boston School of Ballet, and the Kodaly Center of America) that oversaw their respective components of the program.
- Eight pilot arts curricula. Selected students are participating in a 21 hour program which occurs in 1 ½ or 2 hour sessions within regular school hours. An in-school teacher collaborates with a visiting master artist who works with the identified students. This pilot project will be reviewed and adapted for implementation into the full school year for 1988-1989.

Mary Contrino, Manager Direct Mail/Marketing Products Westvaco Envelope Division 2001 Roosevelt Avenue/P.O. Box 3300 Springfield, MA 01101 (413) 787-7211

Judith K. Kelly, Coordinator, Special Projects Springfield School Volunteers 195 State Street Springfield, MA 01103 (413) 787-7017

#### **PARTICIPANTS**

Westvaco Envelope Division Springfield Public Schools Springfield School Volunteers Fifty four businesses, colleges and community organizations

# TARGET POPULATION

6,653 English and Spanish speaking students in grades K-4 in 20 elementary schools in Springfield

#### PARTNERSHIP OVERVIEW

The Springfield Read-Aloud started with seven volunteers from the Westvaco Envelope Division and has expanded to a city-wide effort, spearheaded by Westvaco, that involves 422 volunteers from 54 businesses, colleges, and other community institutions. Following the success of a pilot program in which Westvaco employees read weekly on a rotating basis to small groups of elementary school students, Westvaco made a donation in 1987 to the Springfield School Volunteers to fund a citywide Read-Aloud Program.

A planning group, composed of representatives of Westvaco, the Springfield schools and Springfield School Volunteers, principals, teachers, and librarians, designed a citywide program that targets grades K-4 in a project that increases interest in leisure time reading and expands public awareness of the importance of reading to children. The idea received the support of the Mayor's office, which wrote letters of endorsement recruiting volunteers from the city's business community and city departments. Westvaco designed and produced a logo, bookplate, bumper stickers, and signboards to publicize "Read-Aloud Day." Volunteers were recruited for each elementary school and participated in training that was available at library branches and on videotapes that were available on the local cable channel and at libraries.

In the second year of the program, it was expanded to special needs and learning disabled classrooms. Volunteers for bilingual classrooms were recruited from the Hispanic community and were consulted in the selection of books and follow-up activities for Hispanic students. A children's author visited three schools in connection with the program and spoke at a public forum that was free of charge to the community. Springfield School Volunteers has developed a handbook for implementing this program and will be repeating it yearly.

# WACHUSETT SPECIAL EDUCATION/HOLDEN HOSPITAL PARTNERSHIP

# **CONTACT**

Greg Smith, Vocational Specialist Special Education Department Wachusett Regional High School 1401 Main Street Holden, MA 01520 (617) 829-6771

#### **PARTICIPANTS**

Wachusett High School Special Education Department Holden District Hospital

# TARGET POPULATION

Secondary special needs students

#### PARTNERSHIP OVERVIEW

This partnership, which has been designed to increase the career awareness and employability levels of special needs students, came into existence in 1986 after students in the special needs vocational program were invited to tour the Holden Hospital to learn about the range of career fields that exist in hospitals. This tour initiated a relationship through which the hospital has provided training and employment opportunities to students with behavioral and skill deficits.

A major contribution to the partnership has been the development of a summer employment program. In collaboration with the Neighborhood Youth Corps, the hospital provides partial supervision of students, daily work assignments, and a free meal to students who participate in this six week employment program. For most students, this is their first work experience outside of school.

The hospital has worked closely with special needs staff at the school and has been willing to restructure, adapt, or redesign positions or job factors to maximize students' chances for success.

# WORK EXPERIENCE PROGRAM OF B.M.C. DURFEE HIGH SCHOOL

#### CONTACT

Adrienne Michaud, Manager, Human Resources GTE Products Corporation 21 Penn Street Fall River, MA 02724 (617) 678-3911

# **PARTICIPANTS**

Durfee High School Area companies

# TARGET POPULATION

Durfee High School students at risk of dropping out of school

#### PARTNERSHIP OVERVIEW

This partnership provides opportunities for students to attend school in the morning and earn salaries and academic credits at a work-site in the afternoon. The businesses involved in the partnership donate time, human resources, funding, and job opportunities to students, dramatically helping to reduce the school's dropout rate.

At the suggestion of its advisory council, the Work Experience Program has implemented the following projects:

- "How to Lose a Job," a booklet that was written by students in the program and addresses the issues of attendance, dependability, honesty, courtesy, etc. Copies of this booklet have been distributed to classrooms, businesses, and other student work programs.
- Monthly evaluations of students by their employers.
   Employers also monitor students' grades at school and have periodically reviewed and revised the evaluation form.
- Weekly Work Readiness Classes that have been designed by the Steering Committee. Attendance at these classes, which emphasize the skills for job retention and success, is mandatory. Guest speakers at these classes have addressed the work ethic, substance abuse and employment, child labor laws, the state taxation process, personal financial management, dealing with adults, and other relevant topics.

- Business Teachers/Business Men and Women's meetings that have discussed the skills that the business community expects when hiring high school graduates, from spelling to computer literacy.
- Interim employment at a volunteer site. When students in the program are laid off from a job, they can work at a volunteer site, such as the Government Center or the YMCA, until they are able to secure another paying job.
- Employer Participation Day. Employers were invited to attend classes with their student employees and to learn more about the school and what it is offering students and the community.

# **WORKPLACE EDUCATION PROJECT**

#### CONTACT

Lenore Balliro, Project Director Southeastern Massachusetts University North Dartmouth, MA 02747 (617) 999-8007

# **PARTICIPANTS**

Southeastern Massachusetts University, Labor Education Center

Three local unions

Three area companies

# TARGET POPULATION

Limited English speaking workers employed in the garment and cable industries in New Bedford

#### **PARTNERSHIP OVERVIEW**

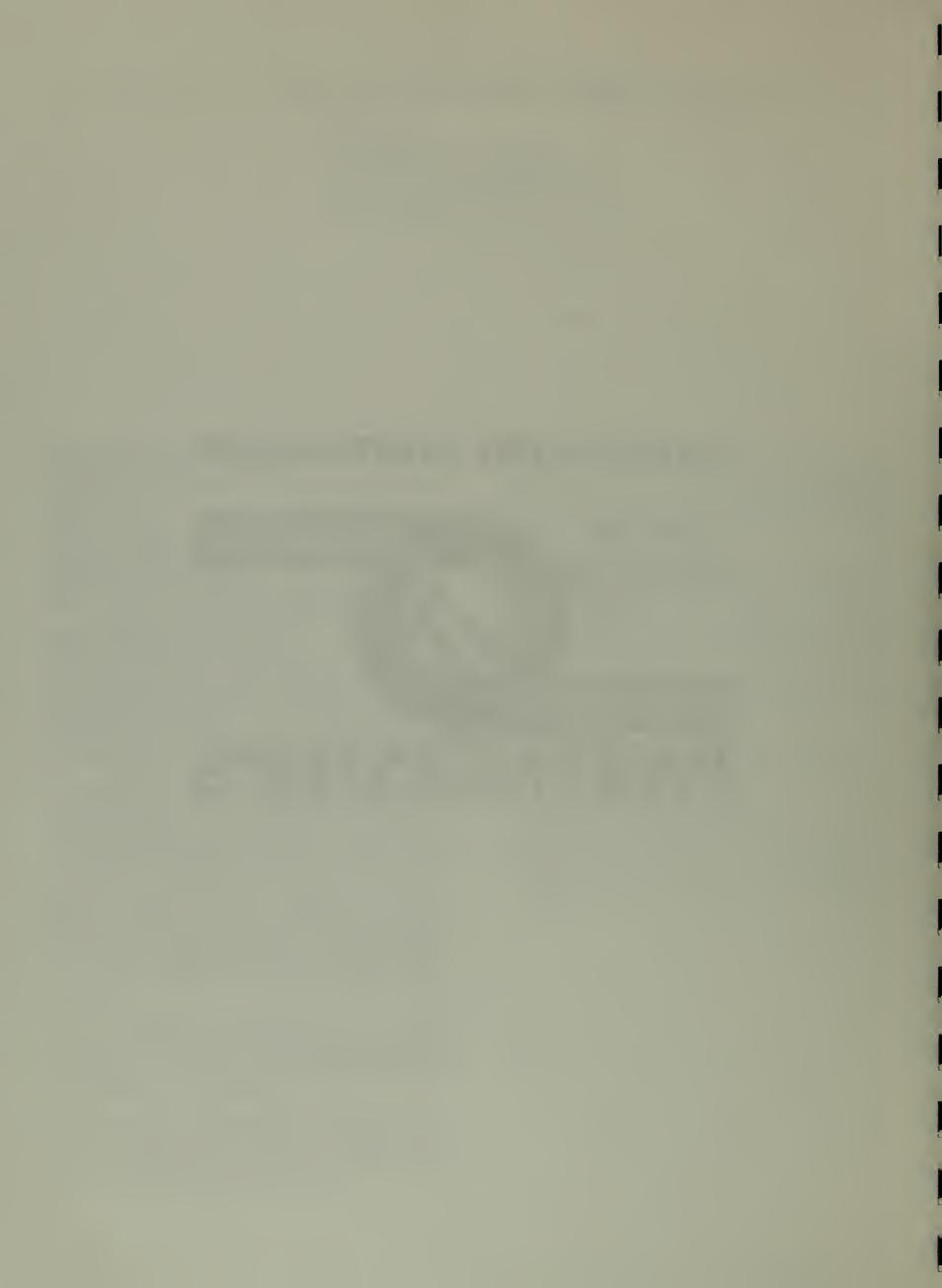
This project provides ESL and literacy instruction to limited English speaking workers in the garment and cable industries. Workers receive ESL training on the shop floor and benefit from a language curriculum that is adapted to the idiom and needs of the employment site. Several factors have contributed to the success of this program:

- Coordination of the program occurs in the Labor Education Center of Southeastern Massachusetts University, which has a history of outreach efforts to the working community and the ability to create partnerships with local unions, companies, and community organizations.
- Needs assessment surveys of employers and unions helped to identify the learning goals and objectives toward which the partnership should work. These goals are continuously updated based on frequent teacher/coordinator meetings and input from the learners themselves.
- A systematic approach to program evaluation by companies, unions, and participants has been instrumental in the development of instruments which measure students' competencies and achievements.
- "Language coaches," union members who volunteer to speak on a daily basis with learners to encourage them to use their English skills, have helped to bridge the gap between the classroom and the shop floor.

- Research in "authentic" language used on the shop floor and the vocabulary of the industry have been integrated into classroom materials. Two publications utilizing this research have been developed and distributed to various workplace projects in the state.
- Videotapes on workplace rights, safety, and health have been developed with particular emphasis on issues of interest to immigrant workers. This program has enabled immigrant workers to participate more fully in their work environment and has had other beneficial outcomes:
  - Materials and methodology used in this program have been shared with teachers in other workplace ESL programs.
  - Workers are reporting increased use of English outside of the workplace.
  - Workers are taking GED courses and other community-based educational offerings.
  - Unions report that their workers are becoming more informed about their contract and the structure and functioning of the union.

# **NOTEWORTHY PARTNERSHIPS**





Kay Steeves, Counseling Department Acton-Boxboro Regional High School 96 Hayward Road Acton, MA 01720 (617) 264-4700 X5987

#### **PARTICIPANTS**

Acton-Boxboro Regional High School Area businesses

#### TARGET POPULATION

Sophomores, juniors, and seniors at the high school

# PARTNERSHIP OVERVIEW

Provides career exploration opportunities for high school students through multiple one-day job-shadowing visits by individual students to various places of work. Program includes student research on job sites, career days, and a career fair.

# **AGAWAM**

### EDUCATIONAL PROGRAMS FOR NURSING AND RETIREMENT HOME RESIDENTS

#### CONTACT

Kathleen Roop, Regional Director Genesis Health Ventures, Inc. 61 Cooper Street Agawam, MA 01001 (413) 786-8000

#### **PARTICIPANTS**

Genesis Health Ventures, Inc. Four area colleges Springfield School Volunteers Zonta International, Westfield

#### TARGET POPULATION

Nursing and retirement home elderly residents High school, college, and elementary school students

# **PARTNERSHIP OVERVIEW**

Provides educational experiences for nursing home residents and teaching experiences for elementary, high school, and college students. Program includes an on-site educational program for nursing home residents in which college and high school students receive teacher training through conducting courses for senior citizens; elementary school students teach seniors computer skills; and nursing home residents serve as "Living Historians" for elementary school students.

AGAWAM NG PROGRAMS

INTERGENERATIONAL LEARNING PROGRAMS

(See page 19)

**AMHERST** 

MESTEP (MATH ENGLISH SCIENCE TECHNOLOGY EDUCATION PROJECT)

(See page 12)

(See Lawrence)

ANDOVER TRANSITIONAL EMPLOYMENT PROGRAM

(See Lawrence)

ARLINGTON LAWW PARTNERSHIP PROGRAM

(See Winchester)

ARLINGTON LINKS (LINKING NEIGHBORHOOD KIDS WITH SENIOR CITIZENS)

(See page 21)

ATTLEBORO SMARTS (SOUTHEASTERN MASSACHUSETTS ARTS COLLABORATIVE)

(See page 26)

BILLERICA HEALTH TECHNOLOGY (EDUCATION-BUSINESS) ALLIANCE

# **CONTACT**

Barbara Ahern, Lead Teacher/Health Department Shawsheen Valley Technical High School 100 Cook Street Billerica, MA 01866 (617) 667-2111 X118

# **PARTICIPANTS**

Health Technology Department, Shawsheen Valley Technical High School Area medical and health facilities

#### TARGET POPULATION

High school students
Adult populations seeking retraining

# **PARTNERSHIP OVERVIEW**

Enhances the education and training of students in the Health Technology Department through state-of-the-art equipment, hands on experience, exposure to area employment sites, and assistance with curriculum development from local health-care practitioners.

# ARTHUR YOUNG/U.S SMALL BUSINESS ADMINISTRATION PRIVATE SECTOR INITIATIVE

#### CONTACT

Paul Hassie, Manager Arthur Young and Company One Boston Place Boston, MA 02102 (617) 725-1131

#### **PARTICIPANTS**

Arthur Young and Company
U.S. Small Business Administration
Harvard Business School graduate students

#### TARGET POPULATION

Owners and prospective owners of small businesses Small business service providers

#### PARTNERSHIP OVERVIEW

Provides small business owners and entrepreneurs with a knowledge of professional services through four to six annual seminars; program includes seminars with business leaders and an assessment of the needs of and resources available to small businesses.

BOSTON
BANK OF BOSTON PARTNERSHIP PROGRAM

(See page 17)

# BOSTON BANK OF NEW ENGLAND-WEST ROXBURY HIGH SCHOOL PARTNERSHIP

#### CONTACT

Al Lennon, School Development Officer West Roxbury High School 1205 VFW Parkway West Roxbury, MA 02123 (617) 323-4866

#### **PARTICIPANTS**

Bank of New England West Roxbury High School

## TARGET POPULATION

West Roxbury High School students

#### **PARTNERSHIP OVERVIEW**

Improves the long term quality of education at West Roxbury High School. Programs to improve attendance, raise the morale of teachers and students, and instill a greater sense of community at the school have included a student recognition program and banquet, the development of a multi-media presentation on the school, and "Operational Landscape," a school beautification program which provides summer employment for students.

Dena Lehman, Manager, Educational Services Boston Edison Company 800 Boylston Street Boston, MA 02199 (617) 424-2448

#### **PARTICIPANTS**

Boston Edison Company Forty cities and towns in the service area Five member teacher advisory panel

## TARGET POPULATION

Students and teachers in public and private schools in cities and towns served by Boston Edison Company

# **PARTNERSHIP OVERVIEW**

A teacher advisory panel approves of energy education materials for use in area schools and recommends new energy education programs that Boston Edison could provide. Collaborative programs include a yearly catalog; a newsletter for teachers; a mini-grants program for teachers; and energy education workshops.

# BOSTON BOSTON PRIVATE INDUSTRY COUNCIL PARTNERSHIP OFFICE

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BOSTON

# **BUILDING FOR BOSTON: AN INDUSTRY-EDUCATION COLLABORATIVE**

# **CONTACT**

Betty Feldman, Career Guidance Specialist Sharon Jones, Compact Coordinator Department of Vocational Education Boston Public Schools 75 New Dudley Street Boston, MA 02119 (617) 442-5200 X585

# **PARTICIPANTS**

Boston Public Schools Beacon Construction Company Boston Compact

## TARGET POPULATION

Boston Public School students, grades 8-12

#### **PARTNERSHIP OVERVIEW**

Increases students' awareness of the construction industry and of the career opportunities it offers; increases the numbers of minorities, females, and Boston residents entering the construction industry. Programs have included the development of an industrial arts curriculum on construction; participation in the PIC's summer jobs program; and hosting teachers in a summer learning/earning program.

BOSTON

DORCHESTER HIGH SCHOOL/NEW ENGLAND TELEPHONE PARTNERSHIP

Michael Fung, Principal William Howard Taft Middle School 20 Warren Street Boston, MA 02135 (617) 782-0080

#### **PARTICIPANTS**

Taft Middle School Goals for Boston Citywide Educational Coalition

### TARGET POPULATION

Selected Grade 5 students entering the middle schools

# PARTNERSHIP OVERVIEW

Pilots, develops, and implements innovative approaches to improving students' basic skills. Provides computer experiences, develops good study habits, improves interracial interaction, and eases the transition to the middle school.

# BOSTON

# HORACE MANN SCHOOL FOR THE DEAF — HONEYWELL BULL

#### CONTACT

Louis Bianchi, Coordinator Horace Mann School for the Deaf 40 Armington Street Allston, MA 02134 (617) 254-4350

### **PARTICIPANTS**

Horace Mann School for the Deaf Honeywell Bull

# TARGET POPULATION

Deaf and hard of hearing students in grades 9-12

## PARTNERSHIP OVERVIEW

Enhances and strengthens the vocational, academic, and social preparation of deaf students by relating their education to the real world. Program includes a skill training center at Horace Mann, a Transition Skill Development and Supported Work Program for severely multihandicapped deaf youth; and skill training programs for deaf students at Honeywell Bull.

# JOHN HANCOCK/ENGLISH HIGH SCHOOL PARTNERSHIP

(See page 20)

# BOSTON NAACP NEW ENGLAND AREA CONFERENCE ACT-SO PROGRAM

#### CONTACT

Barbara Gomes Beach, Director NAACP ACT-SO Program 70 Warren Street, Suite \*5 Roxbury, MA 02119 (617) 427-1838

#### **PARTICIPANTS**

NAACP ACT-SO (Afro Academic, Cultural, Technical, and Scientific Olympics) Program Boston Museum of Science Area businesses

#### TARGET POPULATION

High school youth of color in Boston and other areas of the state

#### **PARTNERSHIP OVERVIEW**

Encourages superior levels of achievement in the classroom. Project includes science, arts, and academic competitions; weekly academic preparation and project development workshops; and utilization of volunteers who provide academic assistance to students.

# BOSTON PARTNERSHIPS FOR EXCELLENCE

#### CONTACT

James Morrissey, Manager, Employee Relations Stone and Webster Engineering Corporation 245 Summer Street Boston, MA 02107 (617) 589-1348

#### **PARTICIPANTS**

Hubert Humphrey Occupational Resource Center, Roxbury Stone and Webster Engineering Company Junior Achievement of Eastern Massachusetts, Inc.

#### TARGET POPULATION

Students, faculty, and administrators in Boston schools

#### PARTNERSHIP OVERVIEW

Provides students with opportunities to learn basic principles of business and economics through "hands-on" experiences. Program includes Stone and Webster employees presenting Junior Achievement, Project Business, and Applied Economics programs to students, the Toastmaster Youth Program, a teacher recognition program, and summer and permanent part-time employment for students.

# BOSTON STATE STREET BANK AND TRUST CO/BOSTON LATIN SCHOOL

# CONTACT

Barbara Callender-Hansel, Development Officer Boston Latin School 78 Avenue Louis Pasteur Roxbury, MA 02115 (617) 566-2164

# **PARTICIPANTS**

Boston Latin School State Street Bank and Trust Company

# TARGET POPULATION

Boston Latin School students, staff, and parents

#### PARTNERSHIP OVERVIEW

Enhances students' educational opportunities and ensures that they have an optimum chance for successful matriculation. Program includes efforts to increase minority retention, strengthen communication within the school community, enhance professional development of staff, promote school morale, provide students with employment and career awareness, and encourage meaningful parent involvement.

BOSTON
UNIVERSITY — NURSING HOME LINKAGE PROGRAM

# CONTACT

Frances Portnoy, Professor School of Nursing U. Mass./Boston Harbor Campus Boston, MA 02125 (617) 929-8509

#### **PARTICIPANTS**

School of Nursing/U. Mass, Boston U. Mass Division of Nursing/U. Mass, Amherst Massachusetts Long Term Care Foundation

#### TARGET POPULATION

Students of nursing

#### **PARTNERSHIP OVERVIEW**

Improves elder care by preparing and interesting nurses in nursing home employment. Program includes innovative projects which benefit nursing home residents (pet therapy, family and resident support groups, karate exercise in a wheelchair, etc.) while enhancing students' learning and demonstrating the challenge and benefits of nursing home work.

BRAINTREE PROJECT PROVE — FILENE'S BASEMENT

#### CONTACT

Mary Jane Farley, Special Education Teacher Braintree Public Schools 128 Town Street Braintree, MA 02184 (617) 848-4000 X238

#### **PARTICIPANTS**

Braintree Public Schools Filene's Basement Store, Braintree

#### TARGET POPULATION

Braintree High School students with moderate special needs

#### PARTNERSHIP OVERVIEW

Provides students with the opportunity to learn skills and behaviors in a competitive environment through instruction from a job coach and through modeling of typical workers.

# BROCKTON PUBLIC SCHOOLS AND BROCKTON CREDIT UNION "MODEL BANK" PROGRAM

#### CONTACT

Thomas Smith, Comptroller Chairman, "Model Bank" Board of Advisors Brockton Public Schools 43 Crescent Street Brockton, MA 02401 (617) 580-7505

#### **PARTICIPANTS**

Brockton Public Schools Brockton Credit Union

#### TARGET POPULATION

Seniors and juniors in banking classes at the high school

# PARTNERSHIP OVERVIEW

Provides students with education and training in the practices and principles of banking through participation in a model organization. Program includes "hands on" training for students, trained employees for the bank, and banking services for students and school employees.

BURLINGTON BEST BET

# (BUILDING EXCELLENT SCHOOLS THROUGH BUSINESS-EDUCATION TEAMWORK)

#### **CONTACT**

Richard Connors, Principal Burlington Public Schools 123 Cambridge Street Burlington, MA 01803 (617) 273-1870 X260

#### **PARTICIPANTS**

Burlington Public Schools Area businesses

## TARGET POPULATION

Students and teachers at Burlington High School, Marshall Simonds Middle School, and 4 elementary schools

#### PARTNERSHIP OVERVIEW

Provides support to the schools that increases educational offerings for students, provides professional development for teachers, and upgrades equipment and facilities at the school. Program includes a mini-grants program, staff development programs, and enrichment opportunities for students.

CAMBRIDGE CAMBRIDGE CAMBRIDGE PARTNERSHIP FOR PUBLIC EDUCATION, INC.

#### **CONTACT**

Robert Heroux, Executive Vice President Cambridge Chamber of Commerce 859 Massachusetts Avenue Cambridge, MA 02138 (617) 876-4100

#### **PARTICIPANTS**

Cambridge Public Schools
City of Cambridge government
Three institutions of higher education
Five not-for-profit businesses
Cambridge Chamber of Commerce
Twenty-five businesses

#### TARGET POPULATION

Students, teachers, and administrators in the Cambridge Public Schools Businesses, colleges, and community organizations in Cambridge

## PARTNERSHIP OVERVIEW

Fosters an exchange between the Cambridge schools and the community in a way that promotes lifetime learning. Programs include a mini-grant program for teachers; a management seminar for administrators; a management mentors program; a teachers' recognition program; Project RICH (Reading Improvement with Computer Help); and others.

# COHASSET MERCHANDISING PROGRAM/COHASSET HIGH SCHOOL

#### CONTACT

Joan Wool, Partnership Coordinator Cohasset High School 143 Pond Street Cohasset, MA 02025 (617) 383-6100

#### **PARTICIPANTS**

Cohasset High School Area businesses

# TARGET POPULATION

Students in grades 11 and 12

# PARTNERSHIP OVERVIEW

Provides responsible, educated workers in the retail field at entry and professional levels through the development of curriculum that intergrates the business community into the planning for and presenting of the course.

# FALL RIVER BRISTOL COMMUNITY COLLEGE/FALL RIVER DEPARTMENT OF MENTAL RETARDATION

#### CONTACT

Ruth Sherman, Assistant Dean Continuing Education and Community Services Bristol Community College 777 Elsbree Street Fall River, MA 02720 (617) 678-2811

# **PARTICIPANTS**

Bristol Community College Fall River Department of Mental Health Bristol County vendors serving the mentally retarded

#### TARGET POPULATION

Disadvantaged people seeking education/training to secure employment in the field of human services

#### **PARTNERSHIP OVERVIEW**

Alleviates critical employment shortages existing in the mental retardation field by providing participants with a comprehensive education/training program. Program includes a twenty-week full-time training program with a 100-hour internship for prospective entry level staff and a lecture series and curriculum to upgrade skills of existing staff.

WORK EXPERIENCE PROGRAM, DURFEE HIGH SCHOOL

(See page 29)

**FALL RIVER** 

FITCHBURG MACHINIST PARTNERSHIP PROGRAM

(See page 22)

FRAMINGHAM
KEEFE TECH/TOYOTA USA/MASS BAY COMMUNITY COLLEGE

(See page 10)

FRAMINGHAM
WARENESS PROJECT

# PROJECT REVAP (REGIONAL EXPANDING VOCATIONAL AWARENESS PROJECT)

#### **CONTACT**

Phyllis Forest, Vice President Metrowest Chamber of Commerce 600 Worcester Street Framingham, MA 01701 (617) 879-5600

#### **PARTICIPANTS**

Area school systems (Ashland, Framingham, Holliston, Hopkinton, Natick, Sherborn, Southboro, Sudbury, and Wayland) Metrowest Chamber of Commerce members, including businesses, colleges, agencies, and community organizations

# TARGET POPULATION

Students in grades K-12 and their teachers, administrators, and guidance counselors.

#### PARTNERSHIP OVERVIEW

Establishes cooperative, mutually beneficial, long-term relationships among business people, educators and students through programs such as career days, curriculum development, staff development, shadowing experiences, field trips, speakers bureau, presentations to parents, computer training, superintendents' speaker series, classroom activities, career counseling, special education career programs, and an annual business/education dinner forum.

GLOUCESTER COMMUNITY-BASED SPECIAL NEEDS VOCATIONAL TRAINING PROGRAM

#### CONTACT

Christine McGrath, Administrator of Special Education Department of Special Needs Gloucester Public Schools Blackburn Circle Gloucester, MA 01930 (617) 281-2878

#### **PARTICIPANTS**

Gloucester Special Education Department Area businesses

#### TARGET POPULATION

Special needs students at Gloucester High School

# **PARTNERSHIP OVERVIEW**

Gives students experience in a four-step career decision-making process that includes job awareness, exploration, training, and placement. Program includes community-based paid employment; a weekly discussion group focusing on work-related problems, job requirements, and career choices; job supervision from school staff as needed; conferences with company supervisors; and transportation to work sites.

# GREENFIELD

# PHOENIX-FRANKLIN COUNTY STUDENT INTERNSHIP PROGRAM

#### CONTACT

Phyllis Blake, Personnel Manager Phoenix Mututal Life Insurance Company 101 Munson Street Greenfield, MA 01301 (413) 773-3151

Robert Clark, Teacher Greenfield High School Lenox Avenue Greenfield, MA 01301 (413) 773-3639

#### **PARTICIPANTS**

Greenfield High School Phoenix Mutual Life Insurance Company

#### TARGET POPULATION

At risk, race minority students

## PARTNERSHIP OVERVIEW

Provides students with an incentive to complete high school and to develop a potential career path during high school. Program includes work experiences at The Phoenix that are dependent upon successful work at school; monthly employer evaluations of students; and possibility of full-time job offers after graduation.

**GROTON** 

# FINANCIAL EXECUTIVES INSTITUTE SUMMER WORKSHOP IN BUSINESS AND ECONOMIC EDUCATION

# CONTACT

Russell Corsini, Jr., Government and Business Relations New England Business Service, Inc. 500 Main Street Groton, MA01471 (617) 448-6111

#### **PARTICIPANTS**

Financial Executives Institute/Government and Business Relations Committee Northeastern University/Business History and Economic Life Program

# TARGET POPULATION

Public/private school adminstrators and teachers of business, government, and history

#### PARTNERSHIP OVERVIEW

Introduces teachers to economics and business materials for the classroom and acquaints them with basic forms of private enterprise. Program includes an annual two-week summer institute which features prominent business speakers; the development of a case book on economic education by teachers for teachers; and an annual dinner with speaker.

HOLDEN

WACHUSETT — JAMESBURY PARTNERSHIP

#### CONTACT

Greg Smith, Vocational Specialist Wachusett Regional High School 1401 Main Street Holden, MA 01520 (617) 829-6771

#### **PARTICIPANTS**

Wachusett Regional High School Jamesbury Corporation

### TARGET POPULATION

Secondary school students

# **PARTNERSHIP OVERVIEW**

Enhances educational opportunities related to business education, industrial arts, and guidance. Program includes a business-education internship program, industrial arts tours, an employability skills unit and tour, and faculty luncheons.

# HOLDEN WACHUSETT SPECIAL EDUCATION/HOLDEN HOSPITAL PARTNERSHIP

(See page 28)

LAWRENCE ACADEMIC OLYMPICS

#### **CONTACT**

Marilyn Conron, Human Resources Services Manager Honeywell Bull 150 Merrimack Street Lawrence, MA 01843 (617) 687-5129

#### **PARTICIPANTS**

Lawrence High School Greater Lawrence Chamber of Commerce Greater Lawrence Ecumenical Area Ministry Department of Training and Manpower Development Area businesses

#### TARGET POPULATION

Lawrence High School students

#### PARTNERSHIP OVERVIEW

Recognizes academic and artistic achievement in students in order to develop a sense of pride and confidence. Program involves competitions in art, math, science, computer science, office skills, performing arts, and creative writing that culminate in an awards ceremony at which gold, silver, and bronze medals are given to students in each category.

Laurence Smith, President Greater Lawrence Chamber of Commerce 264 Essex Street Lawrence, MA 01840 (617) 686-2083

#### **PARTICIPANTS**

Lawrence school system
Forty businesses
Ten communities agencies/organizations
Five colleges
Five educational agencies

#### TARGET POPULATION

All students in the Lawrence Public Schools, with an emphasis on high risk students

#### **PARTNERSHIP OVERVIEW**

Provides a range of programs that enhance educational and personal development of Lawrence youth. Programs include Read Aloud Program; Adopt a School; Early Career Awareness; Student Leadership Development; Labor Market Orientation; Work Transition/Job Programs; Academic Olympics; and Teacher Appreciation Day.

# LAWRENCE GREATER LAWRENCE EDUCATIONAL COLLABORATIVE

# CONTACT

Wendell Iby, Manager Honeywell Bull 202 Merrimack Street Lawrence, MA 01843 (617) 687-4920

#### **PARTICIPANTS**

Greater Lawrence Educational Collaborative Honeywell Bull

# TARGET POPULATION

Special needs students aged 16-22

#### PARTNERSHIP OVERVIEW

Provides opportunities for handicapped students to acquire a sense of accomplishment, work in the mainstream, and enter into full-time productive employment upon graduation. Program includes training and work experience in the cable manufacturing and material reclamation units of Honeywell Bull.

LAWRENCE HONEYWELL BULL LABB PROGRAM

(See page 8)

David Dearman, Manager Honeywell Bull 250 Merrimack Street Lawrence, MA 01843 (617) 687-5149

John Iacobucci, Electronics Teacher Greater Lawrence Technical School River Road Andover, MA 01810 (617) 686-0194

#### **PARTICIPANTS**

Greater Lawrence Technical School Honeywell Bull

# TARGET POPULATION

Greater Lawrence Technical School seniors in good standing

#### PARTNERSHIP OVEKVIEW

Enables students to learn from a paid experience in a business setting which supplements classroom training with practical experience. Program includes performance evaluation of students that become part of the school record; annual scholarships for students; opportunities for post graduation employment with Honeywell Bull; and a graduation luncheon honoring students.

# TRANSITIONAL EMPLOYMENT PROGRAM

# **CONTACT**

James Goodwin, Supervisor Greater Lawrence Educational Collaborative 10 High Street Andover, MA 01810 (617) 470-1990

#### **PARTICIPANTS**

Greater Lawrence Educational Collaborative Honeywell Bull Canteen Corporation at Raytheon Marriott Hotel Lady Finelle Cosmetics

#### TARGET POPULATION

Secondary level special needs students, aged 16-22

#### PARTNERSHIP OVERVIEW

Integrates special needs students into business and industry settings through industry-based supported work training. Program includes paid employment for students, participation on the collaborative's school improvement council by management from the participating companies, and technical assistance from companies on training related to students' employment.

LEXINGTON LAWW PARTNERSHIP PROGRAM

(See Winchester)

# NEWTON WELLESLEY HOSPITAL/MINUTEMAN REGIONAL TECHNICAL SCHOOL

# CONTACT

Gerald Less, Director, Special Education Minuteman Regional Technical School District 758 Marrett Road Lexington, MA 02173 (617) 861-6500

#### **PARTICIPANTS**

Minuteman Regional School District Newton Wellesley Hospital

#### TARGET POPULATION

Special needs students

#### **PARTNERSHIP OVERVIEW**

Provides students with on-site employment training in a hospital setting that will contribute to their holding full-time competitive employment. Program includes onsite training and employment which emphasizes employees' responsibilities to employers and enables students to experience a variety of hospital areas and, in some cases, direct patient care.

LONGMEADOW VOCATIONAL PREPARATION PROGRAM

(See Wilbraham)

LOWELL HOTEL/LODGING PROGRAM

(See Tyngsboro)

LYNN LYNN BUSINESS/EDUCATION FOUNDATION

# **CONTACT**

Harry MacCabe, Director Northshore Employment Training 20 Wheeler Street Lynn, MA 01902 (617) 595-0484

# **PARTICIPANTS**

Lynn Public Schools
Thirty businesses in the Lynn area

#### TARGET POPULATION

Lynn school-age youth

#### **PARTNERSHIP OVERVIEW**

Brings together resources of the community for the support of the schools. Projects include mini-grants, public information dissemination, adopt a school programs, and early career awareness programs.

Andrew Politis, Instructor, Basic Electronics Lynn Vocational Technical Institute 80 Neptune Boulevard Lynn, MA 01902 (617) 598-6020

#### **PARTICIPANTS**

Lynn Vocational Technical Institute IBM

# TARGET POPULATION

Electronics students at Lynn Tech Grade nine exploratory students at Lynn Tech Students in schools using computers

# **PARTNERSHIP OVERVIEW**

Enables graduating electronics students to have a better chance at more advanced entry level job placement and trains a group of students who will be able to repair computers currently in use in Lynn. Program includes training of Lynn teachers by IBM personnel and a cooperative program through which students repair city and area business computers.

LYNN MENTORIZATION

#### CONTACT

Judith Josephs, Placement Counselor Lynn Vocational Technical Institute 80 Neptune Boulevard Lynn, MA 01902 (617) 598-6023

# **PARTICIPANTS**

Lynn Vocational Technical Institute Area businesses

# TARGET POPULATION

Senior class at Lynn Tech, with emphasis on women and minorities

#### PARTNERSHIP OVERVIEW

Provides mentors to urban youth and helps to increase skills and sense of self-worth among students. Project includes cooperative work placements and ongoing interaction between alumni and present students.

MALDEN PROJECT TRIANGLE SQUARED

#### CONTACT

John Lepore, School Psychologist Malden Special Education Department 77 Salem St. Malden, MA 02148 (617) 397-7248

#### **PARTICIPANTS**

Malden Special Education Department Project Triangle, Inc.

# TARGET POPULATION

Developmentally delayed high school aged students

#### PARTNERSHIP OVERVIEW

Provides students with a developmental approach to job training and supported employment that prepares them for work upon graduation. Program includes a half-day academic experience and a half-day vocational experience, supported employment and supported work opportunities, and ongoing support and counseling for students.

# MARLBORO

# **BEST (BUSINESS ENTERS THE SCHOOLS OF TODAY)**

#### **CONTACT**

Eloise Goldstein, President SURE, Inc. c/o Superintendent of Schools Marlboro Public Schools Bolton Street Marlboro, MA 01752 (617) 485-6823

#### **PARTICIPANTS**

Marlboro Public Schools SURE, Inc. (Supplemental Resources for Education) Over 150 area businesses

#### TARGET POPULATION

Students and teachers in the Marlboro Public Schools

#### PARTNERSHIP OVERVIEW

Addresses the needs of the school system through encouraging and facilitating participation of businesses in the schools. Programs have included development of a materials resource center, a career day at the middle school, and recognition events for educators.

MATTAPOISETT SCHOOL-TO-WORK TRANSITION PROGRAM

(See page 25)

MIDDLEBORO VIDEO INSTRUCTION PARTNERSHIP (VIP)

#### CONTACT

Martin Hanley, Jr., Director, Pupil Personnel Services Middleboro Public Schools 71 E. Grove Street Middleboro, MA 02346 (617) 947-4648

#### **PARTICIPANTS**

Middleboro Public Schools Continental Cablevision of Middleboro

#### TARGET POPULATION

Junior and seniors in Middleboro High School

#### **PARTNERSHIP OVERVIEW**

Establishes a teaching partnership between the school's media production and Continental Cablevision staff that provides students with access to studio resources and technical expertise in video production. Program includes the development of a pool of trained student volunteers who video-tape town meeting; the participation of local businesses in the "support" of student productions; a two-year course offering in video technology; coverage of high school athletic events and other school activities; production of community education programs for local airing; and the development of a local program run by elementary school teachers titled "Homework Helper."

Caryl Medsker, Coordinator School Volunteers for Milford Brookside School 110 Congress Street Milford, MA 01757 (617) 478-8695

#### **PARTICIPANTS**

Milford Public Schools Milford School Volunteers Waters Chromatography/Millipore Corporation

#### TARGET POPULATION

Students and teachers in the Milford Public Schools

## **PARTNERSHIP OVERVIEW**

Upgrades the science curriculum in the Milford schools and supports School Volunteers for Milford. Programs include support of chemistry lectures and labs for high school juniors and seniors; training teachers in the use of liquid chromatography equipment; and collaboration with School Volunteers for Milford on career awareness activities and job shadowing experiences.

# NEW BEDFORD COALITION OF SERVICES TO PREGNANT AND PARENTING TEENS

#### CONTACT

Mary Stellato, Coordinator New Bedford Public Schools 455 County Street New Bedford, MA 02740 (617) 999-3500

#### **PARTICIPANTS**

New Bedford Public Schools New Bedford Child and Family Service Office for Children Greater New Bedford Health Center

## TARGET POPULATION

Pregnant and parenting teens in the Greater New Bedford area, ages 13-19, who have not completed their education

#### **PARTNERSHIP OVERVIEW**

Provides educational, health, parenting skills, and counseling resources and services to pregnant and parenting teens who are interested in completing their education. Program includes a network of service providers for students, advocacy on behalf of students, tutoring and alternative education programs, and child care services.

# NEW BEDFORD NEW BEDFORD PUBLIC SCHOOLS, INDUSTRY-EDUCATION PARTNERSHIP

#### CONTACT

Charlotte Scozzafava, Curriculum Developer New Bedford Public Schools/Division of Adult Education 455 County Street, Room 340 New Bedford, MA 02740 (617) 997-4511 X 372

#### **PARTICIPANTS**

New Bedford Public Schools Area agencies, organizations, and businesses

#### TARGET POPULATION

Adults age 16 and older without a high school diploma, not currently enrolled in day school, and functioning below the eighth grade level.

## **PARTNERSHIP OVERVIEW**

Utilizes all of the resources of the community to meet the educational needs of adults. Program includes instruction, counseling, health care, agency coordination, English as a Second Language (ESL) classes, and employment assistance.

NEW BEDFORD WORKPLACE EDUCATION PROGRAM

(See page 30)

# NEWBURYPORT NORTHERN ESSEX CHAMBER OF COMMERCE AND INDUSTRY

#### CONTACT

J. Emmett Goggin, Principal Newburyport High School 241 High Street Newburyport, MA 01950 (617) 465-4440

## **PARTICIPANTS**

Newburyport High School North Essex Chamber of Commerce and Industry Other area high schools

# TARGET POPULATION

Newburyport High School students in grades 10—12 Top 10% of junior class in area schools

#### PARTNERSHIP OVERVIEW

Builds world of work skills and awareness among students, informs students of employment opportunities, honors achieving students, and expands awareness among business people of school programs. Program includes job readiness preparation, scholarships, career exploration, and an honors banquet.

NORTH ADAMS
TECHNOLOGY ENRICHMENT PROGRAM

# **CONTACT**

Arnold Zar-Kessler, Project Manager North Adams State College North Adams, MA 01247 (413) 664-4511 X560

#### **PARTICIPANTS**

Schools in Franklin County
Northwest Regional Consortium for the Improvement of Math and Science Teaching
Phoenix Mutual Insurance Company

#### TARGET POPULATION

Middle and senior high school students in Franklin County

#### **PARTNERSHIP OVERVIEW**

Improves students' math skills and increases their awareness of the applications of math in work settings. Program involves students, teachers and managers in solving mathematical problems that relate to the insurance industry, working on alternate weeks in class and at Phoenix.

NORTH DARTMOUTH WORKPLACE EDUCATION PROJECT

(See page 30)

OXFORD OXFORD/DIGITAL CONNECTION

(See page 24)

PEABODY JOHN E. BURKE SCHOOL BANK

## **CONTACT**

Phyllis Rantz, Principal Burke School 127 Birch Street Peabody, MA 01960 (617) 531-1600 X 171

#### **PARTICIPANTS**

Burke School Warren Five Cents Savings Bank, Peabody

#### TARGET POPULATION

Students in grades K-5

#### PARTNERSHIP OVERVIEW

Promotes an understanding of the banking process as students apply basic banking skills to the operation of an in-school bank. Program includes students serving as managers, tellers, and auditors, under the supervision of a bank executive; tours of banks; and classroom enrichment activities related to banking.

PEABODY PEABODY EDUCATIONAL COUNCIL, INC.

# **CONTACT**

Karen Kezerian, Vice President Warren Five Cents Saving Bank 10 Main Street Peabody, MA 01960 (617) 531-7400 X154

# **PARTICIPANTS**

Peabody Public Schools Peabody Chamber of Commerce City of Peabody Over 50 Peabody businesses Peabody Federation of Teachers

# TARGET POPULATION

Students and teachers, grades K-12 in Peabody schools.

## **PARTNERSHIP OVERVIEW**

Utilizes the financial, human, and material resources of the business community, in cooperation with the City, the School Departments and the teachers, to enhance the quality of education in the schools. Programs include a mini-grants program, placement of guest speakers in classrooms, business tours and presentations, employment education, job fairs, and employment assistance.

# PEABODY SPECIAL OCCUPATIONAL SKILLS PROGRAM (SOS)

#### CONTACT

Mark Gatti, Work Site Coordinator Maria Farnese, Work Site Coordinator Peabody Veterans Memorial High School 485 Lowell Street Peabody, MA 01960 (617) 531-1600 X150

#### **PARTICIPANTS**

Special Education Department, Peabody High School Local businesses and organizations

# TARGET POPULATION

Special needs students functioning with an Individualized Education Plan and at least age 16

#### PARTNERSHIP OVERVIEW

Coordinates employment between community-based businesses and the special education department through a work-study program that emphasizes functional academics and vocational skills. Program includes competitive employment skill training, independent living skills, training in social expectations and behaviors, and frequent job-site visits by the Job Development Coordinators.

# PITTSFIELD/BERKSHIRE COUNTY ACADEMY FOR CONTEMPORARY TECHNOLOGY

# CONTACT

Pamela Swack Ledoux, Director Academy for Contemporary Technology Berkshire Community College West Street Pittsfield, MA 01201 (413) 499-4660 X383

# **PARTICIPANTS**

Berkshire County public schools Area businesses Berkshire Community College

# TARGET POPULATION

Technologically gifted and talented students

# PARTNERSHIP OVERVIEW

Provides academic enhancement activities for students through projects that draw on the human and material resources of Berkshire Community College and County schools and businesses. Program includes individual student and group projects that address educational, environmental, scientific, and other issues that have technological solutions and implications.

Nicola Micozzi, Jr., Science Coordinator Plymouth-Carver Regional Schools Long Pond Road Plymouth, MA 02360 (617) 746-8450

#### **PARTICIPANTS**

Plymouth-Carver Regional Schools Plymouth Area Chamber of Commerce Cape Cod Community College Massasoit Community College Bridgewater State College

#### TARGET POPULATION

Students in grades 9-12 Teachers of grades 7-12 Plymouth area community members

#### **PARTNERSHIP OVERVIEW**

Unites the educational, industrial, business, and medical communities of the Plymouth area to provide salaried opportunities for teachers and educational enrichment for students. Projects include programs which enable teachers to earn supplemental income, intern sites for students, and annual career days.

# SCITUATE SCITUATE PUBLIC SCHOOLS — SCHOOL-TO-COMMUNITY TRANSITIONAL EMPLOYMENT PROJECT WITH AREA BUSINESSES

## **CONTACT**

Vida Gavin, Director Special Services Scituate Public Schools 606 Chief Justice Cushing Highway Scituate, MA 02066 (617) 545-5369

#### **PARTICIPANTS**

Scituate Public Schools Area businesses and agencies

#### TARGET POPULATION

Developmentally delayed adolescents, ages 16-22, enrolled in Scituate Public Schools Special Needs High School Vocational Program through the South Shore Collaborative

#### **PARTNERSHIP OVERVIEW**

Trains retarded youth to live and work independently in the community by providing the maximum vocational and academic training in the least restrictive environment. Program includes vocational trainers for students, job exploration and shadowing in a variety of sites prior to work, paid employment from area businesses, and flexible transportation schedules.

Michael Novick, Program Director South Coast Educational Collaborative/Vocational Training Program Pleasant Street School Pleasant Street Seekonk, MA 02771 (617) 336-7082

#### **PARTICIPANTS**

South Coast Educational Collaborative Janco Corporation Inc. (Burger King) Newport Creamery

#### TARGET POPULATION

Mentally handicapped adolescents, ages 16-22

### **PARTNERSHIP OVERVIEW**

Provides employment opportunities to mentally handicapped students in a competitive setting. Program includes cooperation between employers, students, and job coaches to adapt work environments to meet students' needs and ensure their success; orientations for coworkers; and training for students that assists in their adjustment to independent living.

**SHREWSBURY** 

# SHREWSBURY PUBLIC SCHOOLS/DIGITAL EQUIPMENT CORPORATION PARTNERSHIP

#### CONTACT

John Collins, Superintendent Shrewsbury Public Schools 100 Maple Avenue Shrewsbury, MA 01545 (617) 845-5721

#### **PARTICIPANTS**

Shrewsbury Public Schools
Digital Equipment Corporation (DEC), Shrewsbury

#### TARGET POPULATION

Students and teachers at Shrewsbury High School Digital personnel

#### **PARTNERSHIP OVERVIEW**

Facilitates the sharing of human services between the schools and DEC and the development of a "buddy system" which allows teachers and DEC staff to create their own linkages. Program includes academic internships for students, teachers providing training to DEC personnel, DEC programs for high risk students, multi-cultural celebration for DEC developed by teachers, and exchanges initiated through the buddy system.

SOMERVILLE OFFICE OF THE 90's

# CONTACT

Walter Pero, Director SCALE (Somerville Center for Adult Learning Experiences) 99 Dover St. Somerville, MA 02144 (617) 625-1335

#### **PARTICIPANTS**

**SCALE** 

Thirteen private sector companies Three professional organizations Three universities

#### TARGET POPULATION

Welfare recipients, unemployed, and youth aged 16-21

# **PARTNERSHIP OVERVIEW**

Promotes the collaboration of SCALE and businesses/private sector companies to develop skilled workers in the word processing/office skill area. Program includes training in office skills, interviewing workshops, internships, and individualized counseling.

# SOUTH HAMILTON

# BEST BET (BUILDING EFFECTIVE SCHOOLS THROUGH BUSINESS-EDUCATION TEAMWORK)

#### CONTACT

Elizabeth Moon, Assistant Principal Hamilton-Wenham Regional School District 755 Bay Road South Hamilton, MA 01982 (617) 468-4491

#### **PARTICIPANTS**

Hamilton-Wenham Regional School District Area businesses

#### TARGET POPULATION

Hamilton-Wenham Regional School District and the communities of Hamilton, Wenham, and Essex

#### **PARTNERSHIP OVERVIEW**

Promotes collaboration among schools and businesses to address educational issues in the participating communities. Programs have included leasing a minivan to meet special transportation needs; shadowing program for teachers and business people; and a computer expertise exchange.

# SPRINGFIELD DIGITAL/DEBERRY LIVING MATH LAB

#### CONTACT

Maria DeAngelis, Coordinator, Corporate Action Program Springfield School Volunteers 195 State Street Springfield, MA 01103 (413) 787-7018

Christine Hurst, Teacher DeBerry School 670 Union Street Springfield, MA 01103 (413) 787-7582

William Grayson, Facilities Engineering Manager Digital Equipment Corporation 1 Federal Street Springfield, MA 01105 (413) 788-2111

#### **PARTICIPANTS**

Springfield Public Schools
Springfield School Volunteer/Corporate Action Program
Digital Equipment Corporation

#### TARGET POPULATION

Fourth grade students at the DeBerry School

#### **PARTNERSHIP OVERVIEW**

Helps students develop a positive attitude toward math, understand the relevance of math in real-world situations, and provide motivation to improve their self-image. Program includes a Living Math Lab, Math Lab Day, and a Mathathon.

# SPRINGFIELD GREATER SPRINGFIELD TEACHER/BUSINESS PROGRAM

#### CONTACT

Maria DeAngelis, Coordinator, Corporate Action Program Springfield School Volunteers 195 State Street Springfield, MA 01103 (413) 787-7018

Phyllis Magoon, Senior Community Relations Representative Northeast Utilities 174 Brush Hill Road West Springfield, MA 01089 (413) 785-5871 X2246

William Ward, Executive Vice President Private Industry Council 1500 Main Street Springfield, MA 01115 (413) 787-1555

# **PARTICIPANTS**

Springfield Public Schools
Springfield School Volunteers/Corporate Action Program
Northeast Utilities
Private Industry Council
Area businesses

# TARGET POPULATION

Secondary school teachers in the Springfield Schools Springfield area businesses

#### **PARTNERSHIP OVERVIEW**

Provides teachers with summer experiences in the business world that have relevance to the classroom. Teachers are hired by area businesses for 6-8 weeks to work on projects that require specialized skills and which the company has not been able to accomplish with regular personnel.

SPRINGFIELD INTERGENERATIONAL LEARNING PROGRAMS

(See page 19)

Donald D'Amour, Senior Vice President Big Y Foods 1220 Carew Street Springfield, MA 01104 (413) 788-7351

Heather Duncan, Parental Involvement Teacher Springfield Public Schools 195 State Street Springfield, MA 01103 (413) 787-7017

Helaine Sweet, Supervisor Springfield School Volunteers 195 State Street Springfield, MA 01103 (413) 787-7017

#### **PARTICIPANTS**

Springfield Public Schools Springfield School Volunteers Big Y Foods

# TARGET POPULATION

Fourth grade students and their parents in four elementary schools

#### **PARTNERSHIP OVERVIEW**

Increases students' interest in math and parental involvement in the schools. Program includes evening math workshops for students and parents; in-school math problem solving program; and incentives for math accomplishments.

# SPRINGFIELD MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY/BRIDGE ACADEMY

(See page 23)

# **SPRINGFIELD**

# MASSACHUSETTS MUTUAL MINORITY ACADEMIC ACHIEVEMENT RECOGNITION PROGRAM

#### **CONTACT**

Eva Dion, Second Vice President/Public Affairs Massachusetts Mutual Life Insurance Company 1295 State Street Springfield, MA 01111 (413) 788-8411 X2168

## **PARTICIPANTS**

Springfield Public Schools
Springfield School Volunteers
Massachusetts Mutual Life Insurance Company
Mayor and other city leaders
Community minority leadership

#### TARGET POPULATION

Minority students in grades 10-12 with a "B" or higher average for five consecutive marking periods

#### PARTNERSHIP OVERVIEW

Recognizes and stimulates high academic achievement among minority high school students. Program includes a reception and banquet for eligible students and their adult guests and a career preparation workshop for students.

# SPRINGFIELD MASSACHUSETTS MUTUAL/SPRINGFIELD PUBLIC SCHOOL PARTNERSHIP

#### CONTACT

Eva Dion, Second Vice President/Public Affairs Massachusetts Mutual Life Insurance Company 1295 State Street Springfield, MA 01111 (413) 788-8411 X2168

#### **PARTICIPANTS**

Springfield Public Schools
Springfield School Volunteers
Massachusetts Mutual Life Insurance Company
City leadership and community groups

#### TARGET POPULATION

Students in grades K-12

# **PARTNERSHIP OVERVIEW**

Provides support to the Springfield Public Schools through sharing human and physical resources that contribute to improving the learning environment. Programs include Minority Achievement Recognition Program, Bridge Academy, Tutorial Program, Investment in Excellence workshops for teachers, and the Governor's Alliance Against Drugs/Peer Education Program.

# SPRINGFIELD MONSANTO TEACHING SEMINARS

#### CONTACT

Maria DeAngelis, Coordinator, Corporate Action Program Springfield School Volunteers 195 State Street Springfield, MA 01103 (413) 787-7018

Thomas McAuley, Technical Leader R&D Monsanto Company 730 Worcester Street Springfield, MA 01151 (413) 730-2088

#### **PARTICIPANTS**

Springfield Public Schools Monsanto Company Springfield School Volunteers

#### TARGET POPULATION

Secondary math and science teachers in the Springfield public schools

#### PARTNERSHIP OVERVIEW

Addresses the needs of teachers for state-of-the-art technological knowledge and applications to classroom science and math and develops an understanding of the industrial applications of basic and advanced science and math. Project includes seminar series that are presented by Monsanto scientists, curriculum development, lab tours, and replicable demonstrations for classroom use.

Maria DeAngelis, Coordinator, Corporate Action Program Springfield School Volunteers 195 State Street Springfield, MA 01103 (413) 787-7018

David Clouse, Community Outreach Representative Northeast Utilities 174 Brush Hill Road West Springfield, MA 01089 (413) 785-5871

#### **PARTICIPANTS**

Springfield Public Schools Springfield School Volunteers Northeast Utilities

#### TARGET POPULATION

Fifth and sixth graders

#### **PARTNERSHIP OVERVIEW**

Exposes students to a range of career paths and opportunities. Program includes training corporate representatives to make classroom presentations on a range of career areas and on the work ethic.

# SPRINGFIELD REACHING GOALS PARTNERSHIP

## CONTACT

Regina Bensch-Coe, Marketing Director Private Industry Council of Hampden County, Inc. 1500 Main Street Springfield, MA 01115 (413) 787-1555

#### **PARTICIPANTS**

Greater Springfield Chamber of Commerce Women's Division Private Industry Council of Hampden County, Inc. Massachusetts Career Development Institute (MCDI)

#### TARGET POPULATION

Economically disadvantaged female youth and adults, either receiving welfare or laid off from long-term employment, who are enrolled in occupational training in MCDI.

#### **PARTNERSHIP OVERVIEW**

Provides women with an extra "opportunity" to secure economic self-sufficiency and self confidence through the support of a female business professional. Program includes a mentorship program which pairs disadvantaged women with professional business women for one-on-one monthly meetings, group meetings, and field trips to various work settings.

Helaine Sweet, Supervisor Springfield School Volunteers 195 State St. Springfield, MA 01103 (413) 787-7017

Frank Lovelock, Vice President, Personnel Springfield Institution for Savings 1441 Main Street Springfield, MA 01103 (413) 781-8000

Virginia Anderson, Principal Chestnut Street Jr. High School 495 Chestnut Street Springfield, MA 01107 (413) 787-7285

#### **PARTICIPANTS**

Springfield Public Schools/Chestnut Street Jr. High Springfield School Volunteers Springfield Institution for Savings Springfield Educational Partnership

### TARGET POPULATION

At-risk students in grades 7-9

# **PARTNERSHIP OVERVIEW**

Addresses the problem of drop-out prevention and chronic absenteeism through a mentoring/tutoring program in which SIS employees meet in weekly 45 minute sessions with students, working primarily on reading, critical thinking, and writing skills. Students successfully participating in the program have the opportunity for summer and full-time employment at SIS.

# SPRINGFIELD SPRINGFIELD LEADERSHIP INSTITUTE

(See also Student Leadership Program, Springfield)

CONTACT Stanley Kowalski, Jr., Dean, School of Business Western New England College 1215 Wilbraham Road Springfield, MA 01119 (413) 782-1224

#### **PARTICIPANTS**

Greater Springfield Chamber of Commerce Western New England College

#### TARGET POPULATION

Individuals who presently serve, or plan to serve, in key decision making roles in voluntary organizations

#### **PARTNERSHIP OVERVIEW**

Motivates individuals to take on leadership roles with community organizations and to provide them with the skills that will allow them to serve effectively. Program includes a ten-week seminar program covering aspects of leadership skills conducted by Western New England College of Business professors, a recognition dinner, a placement service for graduates which is coordinated by the Chamber of Commerce, guest speakers, and a community service field experience with Springfield leaders.

### SPRINGFIELD PUBLIC SCHOOLS: STUDENTS LOOK AT THE PAST

#### CONTACT

Jeffrey Anne Ligenza, Associate Director, Community Affairs Massachusetts Mutual Life Insurance Company 1295 State Street Springfield, MA 01111 (413) 788-8411 X5786

#### **PARTICIPANTS**

Springfield Public Schools
Springfield School Volunteers
Massachusetts Mutual Life Insurance Company
Mayor's Office of Community Affairs

## TARGET POPULATION

Students, teachers and parents School administrators, business and government officials Residents of Springfield

# **PARTNERSHIP OVERVIEW**

Provided students with a meaningful learning experience as they developed a publication on the history of the Springfield Public Schools, Springfield Public Schools: Students Look at the Past. Program included research into Springfield's past; publication and dissemination of the book; development of a behind-the-scenes video; and a publication party.

SPRINGFIELD SPRINGFIELD READ-ALOUD

(See page 27)

SPRINGFIELD SPELLING BEE

# CONTACT

Judith Kelly, Coordinator, Special Events Springfield School Volunteers 195 State Street Springfield, MA 01103 (413) 787-7017

Owen O'Neil, Director of Reading Springfield Public Schools 195 State Street Springfield, MA 01103 (413) 787-7024

# **PARTICIPANTS**

Springfield Public Schools
Springfield School Volunteers
Springfield Rotary Club — Women's Divison
Greater Springfield Chamber of Commerce

#### TARGET POPULATION

Students in grades 1-8 in 36 elementary and junior high schools

### **PARTNERSHIP OVERVIEW**

Motivates students to develop vocabulary and spelling skills through a program that involves students, parents, community organizations, the Mayor's Office, and others in a variety of activities that include classroom, school wide, and town wide competitions. Program includes a Spelling Bee, grand elimination competition, and awards and recognition for the winners.

## SPRINGFIELD "STATES OF MATTER" PHYSICAL SCIENCE PROGRAM

#### CONTACT

Katherine Burns, Supervisor, Educational Services Bay State Gas Company 2025 Roosevelt Avenue Springfield, MA 01101 (413) 781-9200

### **PARTICIPANTS**

Springfield Public Schools Springfield School Volunteers Bay State Gas Company

## TARGET POPULATION

Fifth and sixth grade students and teachers

## PARTNERSHIP OVERVIEW

Provides students and teachers with information and experiences that relate to science as it is used in the "real world." Program includes on-site classes and tours for students, workshops and seminars on physical science principles for teachers, introductions to the business uses of science and computer technology, and development of curriculum materials by and for teachers.

## SPRINGFIELD STUDENT LEADERSHIP PROGRAM

(See also Springfield Leadership Program, Springfield)

## CONTACT

Dr. Peter Hess, Chair, Business Department Western New England College School of Business 1215 Wilbraham Road Springfield, MA 01119 (413) 782-3111

Sharyn Holstead, Coordinator, Mentor Program Springfield School Volunteers 195 State Street Springfield, MA 01103 (413) 787-7015

## **PARTICIPANTS**

Springfield Public High Schools Springfield School Volunteers Western New England College School of Business Kiwanis Club

## TARGET POPULATION

Potential leaders in the high schools

#### PARTNERSHIP OVERVIEW

Trains potential high school leaders on leadership skills and encourages them to bring these skills into the school. Program includes leadership training seminars for students, opportunities to meet with community and governmental leaders, exposure to the concept of community service, tours of the city, and training for teachers who work with these students in school.

## SPRINGFIELD

## UNION NEWS/NEWSPAPER IN EDUCATION/CREATE AN AD

#### CONTACT

Phyllis Zuccalo, Director, Newspaper in Education Judith Tenney, Create an Ad Union News 1860 Main Street Springfield, MA 01102 (413) 788-1000

#### **PARTICIPANTS**

Springfield Public Schools Springfield School Volunteers Union News Participating businesses

## TARGET POPULATION

Students in Springfield schools

### **PARTNERSHIP OVERVIEW**

Expands educational resources of teachers and increases students' awareness of the newspaper as an information source. Program includes a competition for the design of ads for local companies that are printed in the paper, a teachers' Curriculum Guide for helping students maximize their use of the newspaper, and curriculum materials that connect the newspaper to study units.

## TAUNTON CLINICAL AFFILIATION NURSING HOME ASSISTANT PROGRAM

### **CONTACT**

Joan Smith, Shop Coordinator Bristol Plymouth Regional Vocational School District 940 County Street Taunton, MA 02780 (617) 823-5151

## **PARTICIPANTS**

Bristol-Plymouth Regional Vocational School District Wedgemere Nursing Home Morton Hospital Crystal Spring (residential school)

## TARGET POPULATION

Students in the Nursing Assistant Program

### PARTNERSHIP OVERVIEW

Provides a quality experience in extended care facilities for high school students and enables students to make informed choices in the health care field. Program includes coursework at Bristol-Plymouth and orientation and training by the healthcare staff in areas such as safety procedures, specialized nursing, and basic sign language.

TYNGSBORO HOTEL/LODGING PROGRAM

## CONTACT

William Burns, Business Dept. Cluster Chairman Greater Lowell Regional Voc-Tech School Pawtucket Boulevard Tyngsboro, MA 01879 (617) 454-5411

## **PARTICIPANTS**

Greater Lowell Regional Voc-Tech School Four area hotels

#### TARGET POPULATION

High school students; grades 9-12

## **PARTNERSHIP OVERVIEW**

Provides on-site training for Hotel/Lodging program students that is directly related to in-class study. Program includes rotation through several hotel areas and a specialization, hotel staff serving as guest speakers at school, and competency testing at the hotel.

UPTON FORD ASSET PROGRAM

## CONTACT

Charles Peckham, Area Coordinator Blackstone Valley Reg. Voc. Technical High School Pleasant Street Upton, MA 01568 (617) 529-7758 X 228

Richard Baldwin, Chairperson, Math, Science and Technology Department Quinsigamond Community College 670 Boylston Street Worcester, MA 01606 (617) 853-2300 X364

## **PARTICIPANTS**

Blackstone Valley Reg. Voc. Technical High School Quinsigamond Community College Ford Motor Company Lincoln, Ford, Mercury Dealerships Bay State Skills Corp.

## TARGET POPULATION

Recent high school graduates

Men and women seeking a career change

#### **PARTNERSHIP OVERVIEW**

Upgrades the technical competency and professional level of incoming automotive technicians and provides students with courses in the humanities, social sciences, mathematics, and sciences as well as technical areas that will enable them to adapt to change. Program includes cooperative work placements in 19 automotive dealerships; program support by Ford Motor Company in the form of equipment, materials, instructor training, advertising, and recruiting expenses; conversion of space at Blackstone Regional High School; and provision of support services to Asset Program students.

## WAKEFIELD FIRST EDUCATIONAL SAVINGS BANK

#### CONTACT

Thomas Merchant, Director of Community Education Wakefield High School 60 Farm Street Wakefield, MA 01880 (617) 246-6444

## **PARTICIPANTS**

Wakefield Public Schools Wakefield Savings Bank

## TARGET POPULATION

Students at Wakefield High School

## **PARTNERSHIP OVERVIEW**

Provides students with a banking program which incorporates banking theory and hands-on operation of the students' own bank. Program includes summer training for student bank officers, development of a banking curriculum, and banking personnel involvement in a "Personal Economics Program" for students.

## WALTHAM DIGGING FOR CULTURE

#### CONTACT

Joan Sheridan, Director of Social Studies Waltham High School 617 Lexington Street Waltham, MA 02154 (617) 893-8050 X2136

## **PARTICIPANTS**

Waltham School System
Raytheon Company
Brandeis University
Charles River Museum of Industry

## TARGET POPULATION

Students in grades 4-11

## PARTNERSHIP OVERVIEW

Stimulates students' intellectual curiosity in history and provides insight into historical research through hands-on participation in an archaeological dig. Program includes student and teacher preparatory training; an on-site archaeological dig; and follow-up activities such as analysis, composition writing, and oral presentations.

#### CONTACT

Roberta Lewis, Editing (617) 895-3887 Joan Duff, Public Affairs (617) 895-6350 Honeywell Bull 200 Smith Street Waltham, MA 02154

#### **PARTICIPANTS**

Honeywell Bull Academy of Notre Dame, Tyngsboro Bentley College, Waltham

### TARGET POPULATION

Grade six students and college freshmen

## PARTNERSHIP OVERVIEW

Delivers an educational service to schools as corporate personnel bring to the classroom lessons that reinforce the classroom teacher's curriculum and demonstrate "real world" applications of basic skills. Program includes lessons in the Writing Process and the Metric System, guest speakers, and development of a booklet of students' writing.

# WATERTOWN ANN AND HOPE — WATERTOWN HIGH SCHOOL EXPLORATION WORK TRAINING

#### CONTACT

Linda Dudley, Vocational Rehabilitation Counselor Watertown High School Exploratory Work Training and Employment Program for Special Needs Students 50 Columbia Street Watertown, MA 02172 (617) 926-7789

## **PARTICIPANTS**

Watertown High School Ann and Hope

## TARGET POPULATION

Special needs students

#### PARTNERSHIP OVERVIEW

Helps students with the transition from school to work through the exploration of a real job experience. Program includes job coaches who support trainees at Ann and Hope, orientation for store employees, and making allowances for trainees in scheduling, staffing patterns, and creating work space.

WESTBORO COMPUTERS FOR IMPROVING EDUCATION

## CONTACT

Eileen Gress, Assistant Superintendent Westboro Public Schools 22 Phillips Street Westboro, MA 01580 (617) 366-8552

## **PARTICIPANTS**

Westboro High School Data General Corporation

## TARGET POPULATION

Students in grades 9-12 Teachers in English and foreign languages

### **PARTNERSHIP OVERVIEW**

Integrates the use of computers and data communications as tools for teaching the writing process in English and foreign languages. Program includes electronic grading and correcting of students' papers; the development of a videotape that was previewed at a community celebration recognizing this program; computer training for teachers at Data General; and the planned expansion of the program to the middle school.

## WESTFIELD MULTI-SKILL TRAINING

## CONTACT

George O'Brien, Director, Grants Westfield Public Schools 22 Ashley Street Westfield, MA 01085 (413) 568-9592 X555

#### **PARTICIPANTS**

Westfield Public Schools
Pathfinder Regional Voc/Tec High School
Machine Action Project
Area businesses

## TARGET POPULATION

Dislocated machining industry workers Recent machine shop graduates

## **PARTNERSHIP OVERVIEW**

Addresses the shortage of highly and multi-skilled machine workers. Program includes a training course which emphasizes conceptual and problem solving skills to enable students to be more flexible and valuable employees and curriculum development by a team of machine shop executives and educators.

## WEST SPRINGFIELD COMMUNITY WORK EXPERIENCE PROGRAM

## CONTACT

Edward Lareau, Director, Occupational Education West Springfield Schools 26 Central Street West Springfield, MA 01089 (413) 732-4147

## **PARTICIPANTS**

West Springfield High School Over 100 area employers

## TARGET POPULATION

Juniors and seniors in West Springfield High School

### **PARTNERSHIP OVERVIEW**

Provides a professionally monitored work experience program that enhances the probability of student success in school and in a career. Program offers credit toward graduation, has a classroom component, provides skill courses in occupational education, and is participated in by college and non-college bound students.

### CONTACT

Jean Thomas, Chairperson Business Education Department Weymouth South High School 111 Middle Street Weymouth, MA 02189 (617) 337-7500

## **PARTICIPANTS**

Weymouth South High School South Weymouth Savings Bank

## TARGET POPULATION

Student body of South Weymouth High School

## **PARTNERSHIP OVERVIEW**

Relates practical and perceptual learning to the world of work through the operation of a student-run branch bank. Program includes a "World of Business" course, teller training, bank visitations, class presentations and field trips, and rotating job assignments at the bank.

## WILBRAHAM VOCATIONAL PREPARATION PROGRAM

#### CONTACT

Kate Niedel, Vocational Training Counselor Paula Noonan, Head Teacher, Special Education Carol Lambert, Head Teacher, Special Education Vocational Preparation Program Room J-10, Minnechaug Regional High School Wilbraham, MA 01095 (413) 596-8945

#### **PARTICIPANTS**

Lower Pioneer Valley Educational Collaborative Area businesses, agencies, and one college

## TARGET POPULATION

Mildly and moderately retarded and learning disabled 18-22 year olds

#### **PARTNERSHIP OVERVIEW**

Provides a half-day academic and half-day vocational program for students that will enable them to secure, upon graduation, competitive employment. Program includes vocational instruction in-class, flexible periods of training on-site, and individualized student counseling.

WINCHENDON THE FIRST BANK OF MURDOCK

## CONTACT

Glenn Frank, Principal Murdock High School 175 Grove Street Winchendon, MA 01475 (617) 297-1256

#### **PARTICIPANTS**

Murdock High School Winchendon Savings Bank

#### TARGET POPULATION

Students and staff members of Murdock High School and Middle School

## **PARTNERSHIP OVERVIEW**

Trains students in the basic principles and practices of banking by participation in a model bank organization that is located at the school. Students are trained to perform teller, management, and supervision functions, including customer relations and computers.

## WINCHESTER LAWW PARTNERSHIP PROGRAM

## **CONTACT**

Diane Munini, Coordinator LAWW Partnership Program 154 Horn Pond Brook Road Winchester, MA 01890 (617) 729-0421

#### **PARTICIPANTS**

Schools and businesses in the four LAWW communities: Lexington, Arlington, Winchester, and Woburn.

#### TARGET POPULATION

Teachers, school administrators, students, and business members of LAWW

#### PARTNERSHIP OVERVIEW

Develops and implements training programs for administrators, provides students with job placement, career development, and social services, and develops mutually beneficial school/business projects. Programs include a "Challenges and Choices" video; management skills training; and a LAWW resource guide.

WOBURN LAWW PARTNERSHIP PROGRAM

(See Winchester)

WOBURN

## WOBURN BUSINESSES HELPING WOBURN SCHOOLS

## **CONTACT**

James Byington, Assistant Principal Reeves School Lexington Street Woburn, MA 01801 (617) 935-3942

## **PARTICIPANTS**

Woburn Public Schools Woburn Business Association Woburn businesses

## TARGET POPULATION

Woburn school teachers

## **PARTNERSHIP OVERVIEW**

Provides for the recycling of old, new, and surplus materials from businesses into the schools. Program includes donations of furniture, equipment, supplies, and other resources for teachers who may place requests for specific items.

(See page 4)

## WORCESTER QUINSIGAMOND/BURNCOAT COLLABORATIVE

## **CONTACT**

Surendra Singh, Dean, Lifelong Learning Quinsigamond Community College 670 West Boylston Street Worcester, MA 01606 (617) 853-2300

#### **PARTICIPANTS**

Burncoat Street Preparatory School, Worcester Quinsigamond Community College

## TARGET POPULATION

Grade K-6 students
Parents
Teachers

### PARTNERSHIP OVERVIEW

Brings together the resources of a school and a community college to develop collaboratively activities that expand and enhance the educational services directed toward students. Programs include a new science curriculum for grades K-6; educational supplements for students in nutrition, health, anthropology, dental hygiene, typing/keyboard skills, astronomy, and self-development; a parenting skills program; and sharing of school/college facilities.

## WORCESTER WORD PROCESSING TRAINING PROGRAM

## CONTACT

Surendra Singh, Dean, Lifelong Learning Quinsigamond Community College 670 West Boylston St. Worcester, MA 01606 (617) 853-2300

## **PARTICIPANTS**

Quinsigamond Community College Massachusetts Job Training, Inc.

## TARGET POPULATION

AFDC recipients

## PARTNERSHIP OVERVIEW

Provides AFDC recipients with an intensive Word Processing Training Program which combines academic instruction in English, math, secretarial studies, and computer skills with hands-on word processing training. Program includes state-of-the-art training, job placement, tutoring, and continuous evaluation and updating of the program.

### CONTACT

Surendra Singh, Dean, Lifelong Learning Quinsigamond Community College 670 West Boylston Street Worcester, MA 01606 (617) 853-2300

### **PARTICIPANTS**

Quinsigamond Community College T.J. Maxx/Newton Buying Corporation International Ladies Garment Workers Union

## TARGET POPULATION

Hourly warehouse workers lacking basic English-speaking skills

### **PARTNERSHIP OVERVIEW**

Provides on-site ESL instruction to workers and develops a curriculum which balances job training and life skill needs. Program includes involvement of warehouse supervisors and union representatives in student recruitment and curriculum development; development of customized curriculum; cross-cultural training for supervisors; release time and classroom space for workers/students; workshops for students on stress and the use of community resources; and the development of "language coach"/mentoring relationships for students.

## TOPICAL INDEX OF PARTNERSHIPS

Many partnerships do not fall into a specific category of activity or emphasis. However, in an effort to enable readers to identify partnerships that have some common programmatic characteristics, the following categories are offered. Kindly understand that these categories are not comprehensive or precise but simply an attempt to provide a useful guide.

Partnerships can be found in an alphabetical listing under the communities listed below.

#### ADULT LITERACY AND TRAINING

Arthur Young/U.S. Small Business Administration Private Sector Initiative, Boston Multi-Skill Training, Westfield
New Bedford Public Schools, Industry-Education Community Partnership, New Bedford Office of the 90's, Somerville
Reaching Goals Partnership, Springfield
Springfield Leadership Institute, Springfield
Word Processing Training Program, Worcester
Workplace Education Project, North Dartmouth/New Bedford
Workplace ESL/T.J. Maxx, Worcester

#### AT RISK STUDENTS

Bank of Boston Partnership, Boston

Bank of New England/West Roxbury High School Partnership, Boston
Business-Education Collaborative, Lawrence
Coalition of Services to Pregnant and Parenting Teens, New Bedford
Dorchester High School/New England Telephone Partnership, Boston
John Hancock/English High School Partnership, Boston
Mass Mutual/Bridge Academy, Springfield
Mass Mutual Minority Academic Achievement Recognition Program, Springfield
Oxford-Digital Connection, Oxford
Phoenix-Franklin County Student Internship Program, Greenfield
SIS Adopt a School/Mentor Program, Springfield
State Street Bank and Trust Co./Boston Latin School, Boston

#### **BASIC SKILLS**

Academic Olympics, Lawrence

Computers for Improving Education, Westboro
Digging for Culture, Waltham
Digital/DeBerry Living Math Lab, Springfield
Goals for Boston/Taft Summer Program, Boston
Kids Count with Big Y, Springfield
NAACP New England Area Conference ACT-SO Program, Boston
Quinsigamond/Burncoat Collaborative, Worcester
SCHOOLPROJECT, Waltham
Springfield Public Schools: Students Look at the Past, Springfield
Springfield Read-Aloud, Springfield
Springfield Spelling Bee, Springfield
"States of Matter" Physical Science Program, Springfield
Student Leadership Program, Springfield
Technology Enrichment Program, North Adams
Union News/Newspaper in Education/Create an Ad, Springfield

Academy for Contemporary Technology, Pittsfield/Berkshire County

#### **CAREER AWARENESS**

Acton-Boxboro COPE Program, Acton

BEST, Marlboro

Building for Boston, Boston

Community Work Experience Program, West Springfield

Merchandising Program/Cohasset High School, Cohasset

Northeast Utilities Career Motivation Program, Springfield

Northern Essex Chamber of Commerce and Industry Education Program, Newburyport

Partnerships for Excellence, Boston

Project REVAP, Framingham

SVM-Waters Partnership, Milford

Wachusett-Jamesbury Partnership, Wachusett

### INTERGENERATIONAL PROGRAMS

LINKS (Linking Neighborhood Kids with Senior Citizens), Arlington Intergenerational Learning Program, Agawam/Springfield Educational Programs for Nursing and Retirement Home Residents, Agawam/Springfield

#### **MINI-GRANT PROGRAMS**

BESTBET, Burlington
BESTBET, South Hamilton
Peabody Educational Council, Peabody

## PROFESSIONAL DEVELOPMENT, TEACHER TRAINING, AND OTHER TEACHER-ORIENTED PROGRAMS

Boston Edison Educators Collaborative, Boston

Financial Executives Institute Summer Workshop in Business and Economic Education, Groton

Greater Springfield Teacher/Business Program, Springfield

MESTEP, Amherst

Monsanto Teaching Seminars, Springfield

Shrewsbury Public Schools/Digital Equipment Corporation Partnership, Shrewsbury

Woburn Businesses Helping Woburn Schools, Woburn

### REGIONAL AND "UMBRELLA" APPROACHES TO PARTNERSHIP

Alliance for Education, Worcester

Boston Private Industry Council Partnership Office, Boston

Cambridge Partnership for Public Education, Cambridge

LAWW Partnership, Winchester

Lynn Business-Education Foundation, Lynn

Mass Mutual/Springfield Public School Partnership, Springfield

PRIMEN, Plymouth/Carver

REVAP, Framingham

SMARTS (Southeastern Massachusetts Arts Collaborative), Attleboro

Springfield School Volunteers/Corporate Action Program, Springfield

## **SCHOOL BANK PROGRAMS**

Blue and Gold Savings Bank, Weymouth Brockton School Bank, Brockton Burke School Bank, Peabody First Educational Savings Bank, Wakefield The First Bank of Murdock, Winchendon

## SPECIAL EDUCATION PROGRAMS

Ann and Hope/Watertown High School Exploration Work Training, Watertown

Bristol Community College/Fall River Department of Mental Retardation, Fall River

Community-Based Special Needs Vocational Training Program, Gloucester

Greater Lawrence Educational Collaborative, Lawrence

Honeywell Bull LABB Program, Lawrence

Horace Mann School for the Deaf/Honeywell Bull, Boston

Newton-Wellesley/Minuteman Regional Technical School, Lexington

Project Triangle Squared, Malden

Project Prove/Filene's Basement, Braintree

School-to-Work Transition Program, Mattapoisett

Scituate Public Schools/School-to-Community Transitional Employment Project with Area Businesses, Scituate

South Coast Educational Collaborative, Seekonk

Special Occupational Skills (SOS), Peabody

Transitional Employment Program, Andover/Lawrence

Vocational Preparation Program, Wilbraham

Wachusett Special Education/Holden Hospital, Holden

#### **VOCATIONAL TECHNICAL PROGRAMS**

Clinical Affiliation/Nursing Home Assistant Program, Taunton

Ford Asset Program, Upton

Health Technology Alliance, Billerica

Honeywell Bull Vo-Tech Program, Lawrence

Hotel/Lodging Program, Tyngsboro/Lowell

Keefe Tech/Toyota USA/Mass. Bay Community College, Framingham

Lynn Vocational Technical Institute/IBM, Lynn

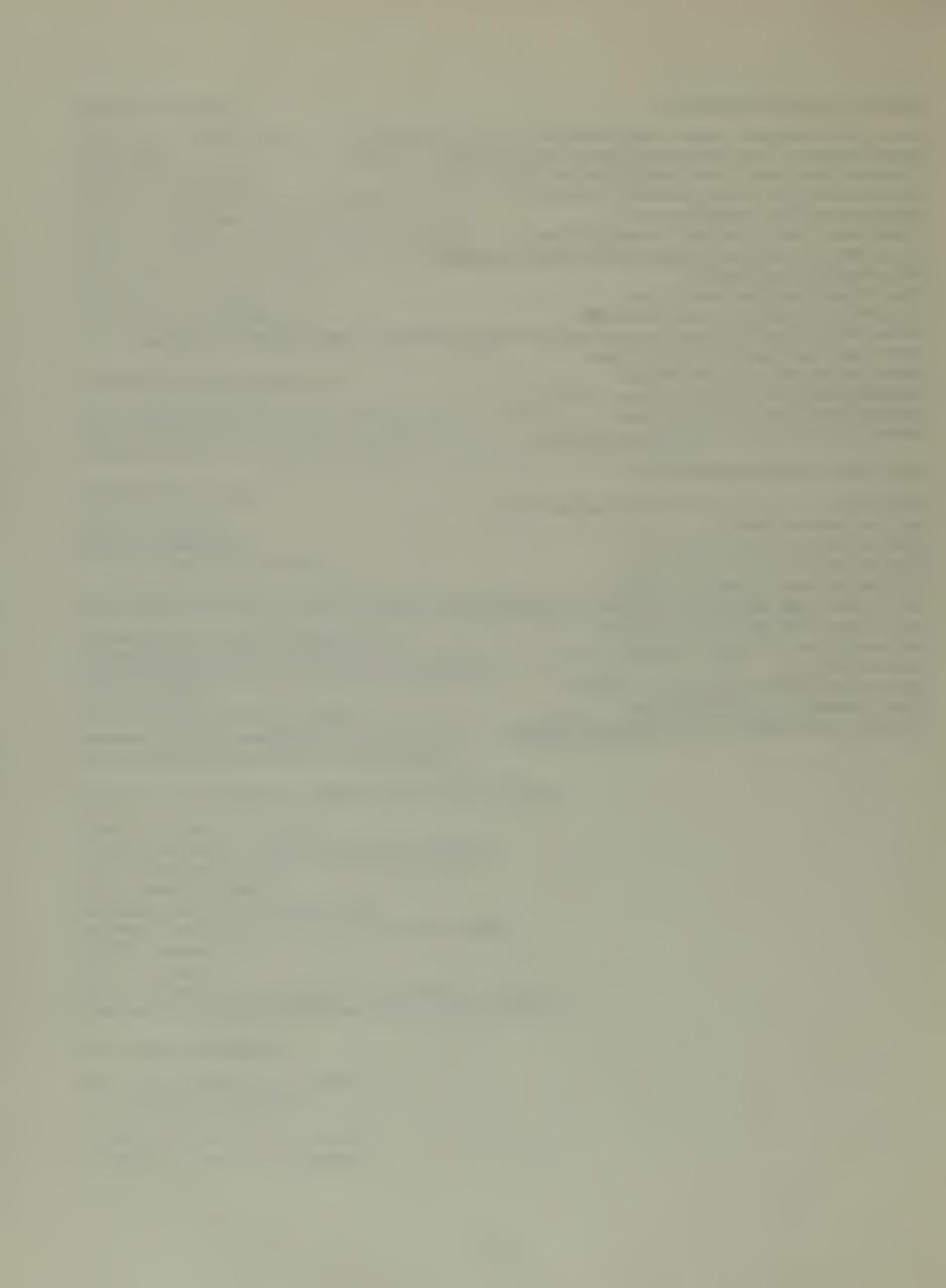
Machinist Partnership Program, Fitchburg

Mentorization, Lynn

University-Nursing Home Linkage Program, Boston

Video Instruction Partnership, Middleboro

Work Experience Program, Durfee High School, Fall River



## MASSACHUSETTS DEPARTMENT OF EDUCATION

CENTRAL MASSACHUSETTS REGIONAL EDUCATION CENTER Beaman Street, Route 140 West Boylston, Massachusetts 01583 (617) 835-6266

GREATER BOSTON REGIONAL EDUCATION CENTER 74 Acton Street
Arlington Massachusetts 02174
(617) 641-4870

GREATER SPRINGFIELD REGIONAL EDUCATION CENTER Macek Drive Chicopee, Massachusetts 01013 (413) 594-8511

NORTHEAST REGIONAL EDUCATION CENTER 219 North Street North Reading, Massachusetts 01864 (617) 664-5723

NORTHWEST REGIONAL EDUCATION CENTER Mark Hopkins Hall Church Street North Adams, Massachusetts 01247 (413) 664-4511, Ext. 392

SOUTHEAST REGIONAL EDUCATION CENTER P.O. Box 29 Middleboro, Massachusetts 02346 (617) 947-1231

